



## DURANGO AREA ASSOCIATION OF REALTORS®

### 2023 1st Quarter MLS Data Statistics

Every market segment has its own heartbeat and that has never been more apparent than the 1st quarter of 2023. In total, La Plata County residential properties saw a 6.1% dip in median sales price to \$575,000 in Q1 compared to Q1 2022, and a 6.8% dip from where we finished 2022. This is the first quarter since the real estate boom in 2020 that we've experienced decreased median prices in certain segments, with the exception of resort area condos last year. It is important to keep this in perspective from prior years; we are still 5.2% over 2021 and 22% over 2020.

In town Durango median home prices increased by 12%. Conversely, Bayfield in town homes saw a 12% decrease in median price. La Plata County rural homes over all saw a 12% decrease as well, with a 2% decrease in homes with a Durango address and a 28% decrease in Bayfield addresses. Other markets that continue to see an increase in median prices in Q1 are: Ignacio in town and rural, Vallecito, Durango Mountain Area homes/townhomes/condos, and in town Durango townhomes/condos.

Vacant land is beginning to more closely match number of sales prior to 2020, as most of the available land listings were absorbed over the last few years, and we've transitioned back to a more typical turnover.

Our market continues to experience a significant inventory pinch, however we anticipate that may loosen this year; big winters have historically resulted in an increase in listings. City of Durango, Town of Bayfield, and Town of Ignacio have some exciting things in the works that we are watching as well.

It is never a dull moment in La Plata County real estate and, so far, 2023 is no different. Please consult with your favorite Realtor® to stay up to date on the trends for your specific area of interest.

	Q1 2021	Q1 2022	Q1 2023	22-23 Change	% Change
<b>La Plata County Homes</b>					
Median	\$ 499,000	\$ 612,500	\$ 575,000	\$ (37,500)	-6.1%
# sold	251	202	135	-67	-33.2%
<b>Durango In-town Homes</b>					
median	\$ 583,687	\$ 670,608	\$ 750,000	\$ 79,392	11.8%
# sold	40	27	23	-4	-14.8%
<b>Durango Country Homes</b>					
median	\$ 595,000	\$ 766,275	\$ 751,400	\$ (14,875)	-1.9%
# sold	95	58	33	-25	-43.1%
<b>Durango Condos &amp; Townhomes</b>					
Median	\$ 365,000	\$ 520,000	\$ 544,500	\$ 24,500	4.7%
# sold	38	35	22	-13	-37.1%
<b>Bayfield In-Town Homes</b>					
Median	\$ 367,000	\$ 449,900	\$ 397,500	\$ (52,400)	-11.6%
# sold	8	13	8	-5	-38.5%
<b>Bayfield Country Homes</b>					
Median	\$ 380,000	\$ 625,000	\$ 449,000	\$ (176,000)	-28.2%
# sold	29	23	15	-8	-34.8%
<b>Durango Mountain Homes --Resort Area</b>					
Median	\$ 1,425,000	\$ 1,597,000	\$ 2,110,500	\$ 513,500	32.2%
# sold	7	8	4	-4	-50.0%
<b>Durango Mountain Condos &amp; Townhomes</b>					
Median	\$ 423,750	\$ 395,900	\$ 404,875	\$ 8,975	2.3%
# sold	30	33	25	-8	-24.2%
<b>Land, 1-10 Acres, La Plata County Residential</b>					
Median	\$ 113,000	\$ 118,125	\$ 124,000	\$ 5,875	5.0%
# sold	50	26	18	-8	-30.8%

\*Disclaimers: Totals do not include Mobile Homes sold without land. This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.





# 2023 STATISTICS

Quarter: First

DATES: January 1, 2022 to March 31, 2023

Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>								(La Plata County Only) **
Durango	\$836,276	\$750,000	\$19,234,355	23	90	\$2,100,000	\$360,000	Below \$100,000
Bayfield	\$426,375	\$397,500	\$3,411,000	8	90	\$575,000	\$350,000	4
Ignacio	\$389,500	\$389,500	\$779,000	2	56	\$390,000	\$389,000	
<b>COUNTRY HOMES</b>								
La Plata County Combined**	\$761,223	\$631,000	\$41,106,045	54	119	\$1,950,000	\$300,000	\$100,000 - \$149,999
Durango	\$878,836	\$751,400	\$29,001,620	33	124	\$1,950,000	\$400,000	2
Bayfield	\$602,848	\$449,000	\$9,042,725	15	92	\$1,862,725	\$320,000	
Ignacio	\$496,250	\$550,000	\$1,985,000	4	186	\$565,000	\$320,000	
Vallecito	\$538,350	\$538,350	\$1,076,700	2	100	\$776,700	\$300,000	\$150,000 - \$239,999
Durango Mountain Area	\$2,812,750	\$2,110,500	\$11,251,000	4	39	\$5,400,000	\$1,630,000	4
<b>CONDO/TOWNHOMES</b>								
Durango	\$549,695	\$544,500	\$12,093,300	22	80	\$870,000	\$260,000	
Bayfield	\$0	\$0	\$0	0	0	\$0	\$0	\$240,000 - \$499,999
Durango Mountain Area	\$482,551	\$404,875	\$12,063,775	25	100	\$1,225,000	\$165,000	37
<b>FARM/RANCH</b>								
La Plata County Combined**	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND ( In Town )</b>								\$500,000 - \$999,999
Durango	\$0	\$0	\$0	0	0	\$0	\$0	69
Bayfield	\$0	\$0	\$0	0	0	\$0	\$0	
Ignacio	\$36,000	\$36,000	\$36,000	1	117	\$36,000	\$36,000	
<b>LAND (La Plata County Combined)**</b>								1,000,000 +
Lots under 1 Acre	\$168,000	\$177,000	\$672,000	4	245	\$295,000	\$23,000	25
1 to 9.9 Acres	\$166,000	\$101,500	\$2,324,000	14	96	\$820,000	\$35,000	
10 to 34.99 Acres	\$257,540	\$297,800	\$1,287,700	5	164	\$380,000	\$75,000	TOTAL
35 Acres or More	\$232,000	\$170,500	\$1,392,000	6	250	\$425,000	\$79,000	141
Farm & Ranch (Agricultural)	\$977,230	\$421,960	\$3,908,920	4	404	\$2,900,000	\$165,000	
Multi-Family	\$0	\$0	\$0	0	0	\$0	\$0	
Durango Mountain Area Land	\$326,483	\$305,000	\$1,958,900	6	145	\$599,000	\$149,900	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>								
Business Opportunities	\$0	\$0	\$0	0	0	\$0	\$0	
Commercial Land	\$4,636,500	\$4,636,500	\$4,636,500	1	208	\$4,636,500	\$4,636,500	
Mobile/Modular - No Land	\$72,900	\$70,750	\$437,400	6	57	\$138,900	\$13,000	
Multi-Family	\$699,000	\$699,000	\$699,000	1	21	\$699,000	\$699,000	
<b>FRACTIONAL &amp; TIMESHARES</b>								
1/8 Fractional - ALL RESORTS	\$117,500	\$117,500	\$117,500	1	84	\$117,500	\$117,500	
1/4 Fractional - ALL RESORTS	\$0	\$0	\$0	0	0	\$0	\$0	

\*\*La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area is all property north of and including Rockwood in LaPlata County. Residential Sales now reflect only those properties sold in La Plata County.

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## 1st Quarter Trends

Durango In Town Homes											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 836,276	\$ 852,092	\$ 650,706	\$ 575,947	\$ 564,754	\$ 606,530	\$ 497,574	\$ 414,594	\$ 472,535	\$ 403,906	\$ 387,866
<b>Median Price</b>	\$ 750,000	\$ 670,608	\$ 583,687	\$ 482,000	\$ 522,000	\$ 548,950	\$ 415,000	\$ 415,000	\$ 425,000	\$ 365,000	\$ 330,000
<b>Total Volume</b>	\$ 19,234,355	\$ 23,006,502	\$ 26,028,275	\$ 19,582,200	\$ 15,248,365	\$ 18,195,900	\$ 16,419,965	\$ 9,121,070	\$ 17,483,800	\$ 15,752,344	\$ 12,799,605
<b>Number Sold</b>	23	27	40	34	27	30	33	22	37	39	33
<b>Avg. Days on Market</b>	90	83	92	129	137	147	179	148	119	113	136
<b>High Price</b>	\$ 2,100,000	\$ 2,123,469	\$ 1,712,500	\$ 1,870,000	\$ 1,375,000	\$ 1,262,000	\$ 1,575,000	\$ 599,900	\$ 1,018,000	\$ 825,000	\$ 1,275,000
<b>Low Price</b>	\$ 360,000	\$ 325,000	\$ 315,000	\$ 283,500	\$ 182,000	\$ 330,000	\$ 324,000	\$ 287,500	\$ 299,900	\$ 215,000	\$ 219,900
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	-2%	31%	13%	2%	-7%	22%	20%	-12%	17%	4%	9%
<b>Median Price</b>	12%	15%	21%	-8%	-5%	32%	0%	-2%	16%	11%	0%
<b>Total Volume</b>	-16%	-12%	33%	28%	-16%	11%	80%	-48%	11%	23%	12%
<b>Number Sold</b>	-15%	-33%	18%	26%	-10%	-9%	50%	-41%	-5%	18%	3%
<b>Avg. Days on Market</b>	8%	-10%	-29%	-6%	-7%	-18%	21%	24%	5%	-17%	-5%
<b>High Price</b>	-1%	24%	-8%	36%	9%	-20%	163%	-41%	23%	-35%	55%
<b>Low Price</b>	11%	3%	11%	56%	-45%	2%	13%	-4%	39%	-2%	-4%
Bayfield In Town Homes											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 426,375	\$ 441,308	\$ 357,597	\$ 358,141	\$ 323,222	\$ 308,600	\$ 292,036	\$ 292,166	\$ 284,500	\$ 244,500	\$ 276,900
<b>Median Price</b>	\$ 397,500	\$ 449,900	\$ 367,000	\$ 330,500	\$ 318,500	\$ 329,000	\$ 304,000	\$ 286,500	\$ 275,000	\$ 245,000	\$ 266,500
<b>Total Volume</b>	\$ 3,411,000	\$ 5,737,005	\$ 2,860,776	\$ 4,297,700	\$ 2,909,000	\$ 1,543,000	\$ 3,212,400	\$ 1,753,000	\$ 1,422,500	\$ 2,445,002	\$ 1,384,500
<b>Number Sold</b>	8	13	8	12	9	5	11	6	5	10	5
<b>Avg. Days on Market</b>	90	80	53	84	130	124	106	117	144	128	130
<b>High Price</b>	\$ 575,000	\$ 568,750	\$ 515,000	\$ 485,000	\$ 485,000	\$ 340,000	\$ 398,000	\$ 335,000	\$ 370,000	\$ 360,000	\$ 346,000
<b>Low Price</b>	\$ 350,000	\$ 315,000	\$ 116,000	\$ 284,000	\$ 237,500	\$ 215,000	\$ 91,000	\$ 242,000	\$ 220,000	\$ 133,622	\$ 195,000
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	-3%	23%	0%	11%	5%	6%	0%	3%	16%	-12%	63%
<b>Median Price</b>	-12%	23%	11%	4%	-3%	8%	6%	4%	12%	-8%	57%
<b>Total Volume</b>	-41%	101%	-33%	48%	89%	-52%	83%	23%	-42%	77%	36%
<b>Number Sold</b>	-38%	63%	-33%	33%	80%	-55%	83%	20%	-50%	100%	-17%
<b>Avg. Days on Market</b>	13%	51%	-37%	-35%	5%	17%	-9%	-19%	13%	-2%	-22%
<b>High Price</b>	1%	10%	6%	0%	43%	-15%	19%	-9%	3%	4%	26%
<b>Low Price</b>	11%	172%	-59%	20%	10%	136%	-62%	10%	65%	-31%	225%

## 1st Quarter Trends

<b>Ignacio In Town Homes</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 389,500	\$ 162,625	\$ 208,000	\$ 245,000	\$ 210,750	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ -	\$ 108,250
<b>Median Price</b>	\$ 389,500	\$ 171,500	\$ 235,000	\$ 245,000	\$ 210,750	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ -	\$ 108,250
<b>Total Volume</b>	\$ 779,000	\$ 650,500	\$ 624,000	\$ 245,000	\$ 421,500	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ -	\$ 216,500
<b>Number Sold</b>	2	4	3	1	2	1	0	1	1	0	2
<b>Avg. Days on Market</b>	56	122	241	56	132	69	0	115	72	0	221
<b>High Price</b>	\$ 390,000	\$ 212,500	\$ 239,000	\$ 245,000	\$ 220,000	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ -	\$ 178,000
<b>Low Price</b>	\$ 389,000	\$ 95,000	\$ 150,000	\$ 245,000	\$ 201,500	\$ 249,900	\$ -	\$ 150,000	\$ 235,000	\$ -	\$ 38,500
<b>Percent Change from Previous Year</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	140%	-22%	-15%	16%	-16%	100%	-100%	-36%	0%	-100%	-23%
<b>Median Price</b>	127%	-27%	-4%	16%	-16%	100%	-100%	-36%	0%	-100%	-23%
<b>Total Volume</b>	20%	4%	155%	-42%	69%	100%	-100%	-36%	0%	-100%	-23%
<b>Number Sold</b>	-50%	33%	200%	-50%	100%	100%	-100%	0%	0%	-100%	0%
<b>Avg. Days on Market</b>	-54%	-49%	330%	-58%	91%	100%	-100%	60%	0%	-100%	103%
<b>High Price</b>	84%	-11%	-2%	11%	-12%	100%	-100%	-36%	0%	-100%	13%
<b>Low Price</b>	309%	-37%	-39%	22%	-19%	100%	-100%	-36%	0%	-100%	-69%
<b>Country Homes - La Plata County Combined</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 761,223	\$ 889,387	\$ 658,856	\$ 544,036	\$ 534,860	\$ 472,780	\$ 412,399	\$ 394,176	\$ 373,647	\$ 336,760	\$ 365,839
<b>Median Price</b>	\$ 631,000	\$ 714,327	\$ 545,000	\$ 494,000	\$ 430,000	\$ 419,750	\$ 369,000	\$ 365,800	\$ 322,500	\$ 279,000	\$ 321,500
<b>Total Volume</b>	\$ 41,106,045	\$ 77,376,678	\$ 84,992,442	\$ 53,859,590	\$ 44,393,422	\$ 47,278,015	\$ 43,301,940	\$ 35,475,915	\$ 33,254,587	\$ 27,614,331	\$ 35,852,276
<b>Number Sold</b>	54	87	129	99	83	100	105	90	89	82	98
<b>Avg. Days on Market</b>	119	105	119	156	148	140	156	152	177	176	215
<b>High Price</b>	\$ 1,950,000	\$ 8,843,152	\$ 3,200,000	\$ 1,700,000	\$ 6,535,000	\$ 2,800,000	\$ 1,500,000	\$ 1,200,000	\$ 1,400,000	\$ 1,365,000	\$ 1,250,000
<b>Low Price</b>	\$ 300,000	\$ 115,000	\$ 146,500	\$ 157,100	\$ 145,000			\$ 69,500	\$ 135,000	\$ 47,500	\$ 56,736
<b>Percent Change from Previous Year</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-14%	35%	21%	2%	13%	15%	5%	5%	11%	-8%	2%
<b>Median Price</b>	-12%	31%	10%	15%	2%	14%	1%	13%	16%	-13%	-3%
<b>Total Volume</b>	-47%	-9%	58%	21%	-6%	9%	22%	7%	20%	-23%	31%
<b>Number Sold</b>	-38%	-33%	30%	19%	-17%	-5%	17%	1%	9%	-16%	29%
<b>Avg. Days on Market</b>	13%	-12%	-24%	5%	6%	-10%	3%	-14%	1%	-18%	12%
<b>High Price</b>	-78%	176%	88%	-74%	133%	87%	25%	-14%	3%	9%	-26%
<b>Low Price</b>	161%	-22%	-7%	8%	0%	0%	-100%	-49%	184%	-16%	-4%

## 1st Quarter Trends

<b>Country Homes - Durango</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 878,836	\$ 989,046	\$ 743,741	\$ 610,007	\$ 603,957	\$ 530,107	\$ 452,650	\$ 422,201	\$ 427,664	\$ 405,743	\$ 426,419
<b>Median Price</b>	\$ 751,400	\$ 766,275	\$ 595,000	\$ 599,000	\$ 469,225	\$ 465,000	\$ 409,750	\$ 382,500	\$ 380,000	\$ 350,000	\$ 347,450
<b>Total Volume</b>	\$ 29,001,620	\$ 57,364,678	\$ 70,655,473	\$ 42,090,490	\$ 35,029,550	\$ 37,637,615	\$ 35,306,711	\$ 26,176,515	\$ 26,087,537	\$ 18,258,457	\$ 28,996,510
<b>Number Sold</b>	33	58	95	69	58	71	78	62	61	45	68
<b>Avg. Days on Market</b>	124	118	122	168	147	127	149	149	155	147	199
<b>High Price</b>	\$ 1,950,000	\$ 8,843,142	\$ 3,200,000	\$ 1,460,000	\$ 6,535,000	\$ 2,800,000	\$ 1,500,000	\$ 1,185,000	\$ 1,400,000	\$ 1,365,000	\$ 1,250,000
<b>Low Price</b>	\$ 400,000	\$ 115,000	\$ 146,500	\$ 157,100	\$ 193,000	\$ 175,000	\$ 82,000	\$ 69,500	\$ 135,000	\$ 108,000	\$ 93,000
<b>Percent Change from Previous Year</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-11%	33%	22%	1%	14%	17%	7%	-1%	5%	-5%	12%
<b>Median Price</b>	-2%	29%	-1%	28%	1%	13%	7%	1%	9%	1%	1%
<b>Total Volume</b>	-49%	-19%	68%	20%	-7%	7%	35%	0%	43%	-37%	47%
<b>Number Sold</b>	-43%	-39%	38%	19%	-18%	-9%	26%	2%	36%	-34%	31%
<b>Avg. Days on Market</b>	5%	-3%	-27%	14%	16%	-15%	0%	-4%	5%	-26%	8%
<b>High Price</b>	-78%	176%	119%	-78%	133%	87%	27%	-15%	3%	9%	-26%
<b>Low Price</b>	248%	-22%	-7%	-19%	10%	113%	18%	-49%	25%	16%	58%
<b>Country Homes - Bayfield</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 602,848	\$ 705,565	\$ 433,955	\$ 416,311	\$ 405,852	\$ 359,905	\$ 320,230	\$ 394,817	\$ 258,128	\$ 276,624	\$ 251,791
<b>Median Price</b>	\$ 449,000	\$ 625,000	\$ 380,000	\$ 317,000	\$ 300,000	\$ 327,000	\$ 296,250	\$ 374,900	\$ 251,500	\$ 234,500	\$ 225,000
<b>Total Volume</b>	\$ 9,042,725	\$ 16,228,000	\$ 12,584,719	\$ 9,158,850	\$ 8,117,050	\$ 6,838,200	\$ 6,404,600	\$ 6,711,900	\$ 4,130,050	\$ 7,468,874	\$ 5,791,200
<b>Number Sold</b>	15	23	29	22	20	19	20	17	16	27	23
<b>Avg. Days on Market</b>	92	67	109	139	141	168	190	121	182	213	215
<b>High Price</b>	\$ 1,862,725	\$ 1,835,000	\$ 1,075,000	\$ 1,700,000	\$ 1,480,000	\$ 816,000	\$ 735,000	\$ 1,200,000	\$ 395,000	\$ 550,000	\$ 519,000
<b>Low Price</b>	\$ 320,000	\$ 232,000	\$ 187,000	\$ 217,000	\$ 213,000	\$ 216,000	\$ 215,000	\$ 136,500	\$ 159,000	\$ 47,500	\$ 63,000
<b>Percent Change from Previous Year</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-15%	63%	4%	3%	13%	12%	-19%	53%	-7%	10%	-18%
<b>Median Price</b>	-28%	64%	20%	6%	-8%	10%	-21%	49%	7%	4%	-3%
<b>Total Volume</b>	-44%	29%	37%	13%	19%	7%	-5%	63%	-45%	29%	17%
<b>Number Sold</b>	-35%	-21%	32%	10%	5%	-5%	18%	6%	-41%	17%	44%
<b>Avg. Days on Market</b>	37%	-39%	-22%	-1%	-16%	-12%	57%	-34%	-15%	-1%	6%
<b>High Price</b>	2%	71%	-37%	15%	81%	11%	-39%	204%	-28%	6%	-38%
<b>Low Price</b>	38%	24%	-14%	2%	-1%	0%	58%	-14%	235%	-25%	1%

## 1st Quarter Trends

Country Homes - Ignacio											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 496,250	\$ 551,333	\$ 300,333	\$ 326,150	\$ 249,364	\$ 323,242	\$ 355,000	\$ 262,500	\$ 273,750	\$ 253,000	\$ 135,430
<b>Median Price</b>	\$ 550,000	\$ 460,000	\$ 320,000	\$ 292,250	\$ 262,900	\$ 289,000	\$ 355,000	\$ 227,500	\$ 265,000	\$ 199,000	\$ 135,430
<b>Total Volume</b>	\$ 1,985,000	\$ 1,654,000	\$ 901,000	\$ 1,630,750	\$ 1,246,822	\$ 2,262,700	\$ 355,000	\$ 1,050,000	\$ 1,095,000	\$ 1,012,000	\$ 135,430
<b>Number Sold</b>	4	3	3	5	5	7	1	4	4	4	1
<b>Avg. Days on Market</b>	186	114	200	118	186	152	161	157	314	98	100
<b>High Price</b>	\$ 565,000	\$ 775,000	\$ 323,000	\$ 479,900	\$ 375,000	\$ 655,000	\$ 355,000	\$ 465,000	\$ 345,000	\$ 444,000	\$ 135,430
<b>Low Price</b>	\$ 320,000	\$ 419,000	\$ 258,000	\$ 159,100	\$ 145,000	\$ 150,000	\$ 355,000	\$ 130,000	\$ 220,000	\$ 170,000	\$ 135,430
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	-10%	84%	-8%	31%	-23%	-9%	35%	-4%	8%	87%	-59%
<b>Median Price</b>	20%	44%	9%	11%	-9%	-19%	56%	-14%	33%	47%	-55%
<b>Total Volume</b>	20%	84%	-45%	31%	-45%	537%	-66%	-4%	8%	647%	-92%
<b>Number Sold</b>	33%	0%	-40%	0%	-29%	600%	-75%	0%	0%	300%	-80%
<b>Avg. Days on Market</b>	63%	-43%	69%	-37%	22%	-6%	3%	-50%	220%	-2%	-22%
<b>High Price</b>	-27%	140%	-33%	28%	-43%	85%	-24%	35%	-22%	228%	-69%
<b>Low Price</b>	-24%	62%	62%	10%	-3%	-58%	173%	-41%	29%	26%	-44%
Country Homes - Vallecito											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 538,350	\$ 710,000	\$ 425,625	\$ 326,500	\$ -	\$ 179,833	\$ 205,938	\$ 219,642	\$ 242,750	\$ 145,833	\$ 154,856
<b>Median Price</b>	\$ 538,350	\$ 430,000	\$ 425,625	\$ 362,000	\$ -	\$ 195,000	\$ 204,000	\$ 202,000	\$ 227,500	\$ 72,250	\$ 97,250
<b>Total Volume</b>	\$ 1,076,700	\$ 2,130,000	\$ 851,250	\$ 979,500	\$ -	\$ 539,500	\$ 1,235,629	\$ 1,537,500	\$ 1,942,000	\$ 875,000	\$ 929,136
<b>Number Sold</b>	2	3	2	3	0	3	6	7	8	6	6
<b>Avg. Days on Market</b>	100	126	36	76	0	241	134	249	267	284	426
<b>High Price</b>	\$ 776,700	\$ 1,275,000	\$ 621,250	\$ 407,500	\$ -	\$ 250,000	\$ 396,000	\$ 365,000	\$ 350,000	\$ 335,500	\$ 490,000
<b>Low Price</b>	\$ 300,000	\$ 425,000	\$ 230,000	\$ 210,000	\$ -	\$ 94,500	\$ 77,629	\$ 114,000	\$ 187,000	\$ 50,000	\$ 56,736
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	-24%	67%	30%	0%	-100%	-13%	-6%	-10%	66%	-6%	-53%
<b>Median Price</b>	25%	1%	18%	0%	-100%	-4%	1%	-11%	215%	-26%	-65%
<b>Total Volume</b>	-49%	150%	-13%	0%	-100%	-56%	-20%	-21%	122%	-6%	-7%
<b>Number Sold</b>	-33%	50%	-33%	0%	-100%	-50%	-14%	-13%	33%	0%	100%
<b>Avg. Days on Market</b>	-21%	250%	-53%	0%	-100%	80%	-46%	-7%	-6%	-33%	10%
<b>High Price</b>	-39%	105%	52%	0%	-100%	-37%	8%	4%	4%	-32%	-15%
<b>Low Price</b>	-29%	85%	10%	0%	-100%	22%	-32%	-39%	274%	-12%	-59%

## 1st Quarter Trends

Country Homes - Durango Mountain Area											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 2,812,750	\$ 2,111,375	\$ 1,485,000	\$ 913,847	\$ 554,000	\$ 626,462	\$ 1,204,000	\$ 1,564,375	\$ 2,425,000	\$ 741,237	\$ 735,000
<b>Median Price</b>	\$ 2,110,500	\$ 1,597,000	\$ 1,425,000	\$ 842,500	\$ 554,000	\$ 653,925	\$ 1,204,000	\$ 1,348,750	\$ 2,425,000	\$ 772,475	\$ 735,000
<b>Total Volume</b>	\$ 11,251,000	\$ 16,891,000	\$ 10,395,000	\$ 7,310,781	\$ 1,108,000	\$ 2,505,850	\$ 2,408,000	\$ 6,257,500	\$ 2,425,000	\$ 2,964,950	\$ 735,000
<b>Number Sold</b>	4	8	7	8	2	4	2	4	1	4	1
<b>Avg. Days on Market</b>	39	119	168	156	110	223	409	300	268	571	406
<b>High Price</b>	\$ 5,400,000	\$ 3,754,000	\$ 2,160,000	\$ 1,562,500	\$ 610,000	\$ 940,000	\$ 1,540,000	\$ 3,025,000	\$ 2,425,000	\$ 985,000	\$ 735,000
<b>Low Price</b>	\$ 1,630,000	\$ 838,000	\$ 1,000,000	\$ 485,000	\$ 498,000	\$ 258,000	\$ 868,000	\$ 535,000	\$ 2,425,000	\$ 435,000	\$ 735,000
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	33%	42%	62%	65%	-12%	-48%	-23%	-35%	227%	1%	78%
<b>Median Price</b>	32%	12%	69%	52%	-15%	-46%	-11%	-44%	214%	5%	78%
<b>Total Volume</b>	-33%	62%	42%	560%	-56%	4%	-62%	158%	-18%	303%	-11%
<b>Number Sold</b>	-50%	14%	-13%	300%	-50%	100%	-50%	300%	-75%	300%	-50%
<b>Avg. Days on Market</b>	-67%	-29%	8%	42%	-51%	-45%	36%	12%	-53%	41%	-48%
<b>High Price</b>	44%	74%	38%	156%	-35%	-39%	-49%	25%	146%	34%	46%
<b>Low Price</b>	95%	-16%	106%	-3%	93%	-70%	62%	-78%	457%	-41%	130%
Condo/Townhomes - Durango											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 549,695	\$ 544,832	\$ 366,652	\$ 332,036	\$ 334,260	\$ 314,707	\$ 350,164	\$ 340,170	\$ 312,888	\$ 273,530	\$ 264,791
<b>Median Price</b>	\$ 544,500	\$ 520,000	\$ 365,000	\$ 337,500	\$ 315,450	\$ 310,500	\$ 329,000	\$ 334,000	\$ 305,000	\$ 251,500	\$ 235,000
<b>Total Volume</b>	\$ 12,093,300	\$ 19,069,150	\$ 13,932,800	\$ 12,285,345	\$ 14,038,950	\$ 13,217,700	\$ 12,956,100	\$ 15,988,009	\$ 10,325,323	\$ 4,923,543	\$ 8,208,534
<b>Number Sold</b>	22	35	38	37	42	42	37	47	33	18	31
<b>Avg. Days on Market</b>	80	53	82	153	131	95	115	102	121	112	276
<b>High Price</b>	\$ 870,000	\$ 1,240,000	\$ 759,000	\$ 725,000	\$ 899,000	\$ 677,000	\$ 624,900	\$ 799,000	\$ 675,000	\$ 535,809	\$ 664,209
<b>Low Price</b>	\$ 260,000	\$ 201,000	\$ 111,000	\$ 130,000	\$ 105,000	\$ 118,000	\$ 146,000	\$ 45,000	\$ 108,000	\$ 95,000	\$ 104,500
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	1%	49%	10%	-1%	6%	-10%	3%	9%	14%	3%	9%
<b>Median Price</b>	5%	42%	8%	7%	2%	-6%	-1%	10%	21%	7%	18%
<b>Total Volume</b>	-37%	37%	13%	-12%	6%	2%	-19%	55%	110%	-40%	12%
<b>Number Sold</b>	-37%	-8%	3%	-12%	0%	14%	-21%	42%	83%	-42%	3%
<b>Avg. Days on Market</b>	51%	-35%	-46%	17%	38%	-17%	13%	-16%	8%	-59%	-12%
<b>High Price</b>	-30%	63%	5%	-19%	33%	8%	-22%	18%	26%	-19%	27%
<b>Low Price</b>	29%	81%	-15%	24%	-11%	-19%	224%	-58%	14%	-9%	31%

# 1st Quarter Trends

Condo/Townhomes - Bayfield											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ -	\$ 379,500	\$ 249,950	\$ -	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 184,500	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ 379,500	\$ 249,950	\$ -	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 184,500	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ 759,000	\$ 499,900	\$ -	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 369,000	\$ -	\$ -
<b>Number Sold</b>	0	2	2	0	1	1	0	1	2	0	0
<b>Avg. Days on Market</b>	0	39	191	0	186	51	0	81	57	0	0
<b>High Price</b>	\$ -	\$ 394,000	\$ 280,000	\$ -	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 185,000	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ 365,000	\$ 219,000	\$ -	\$ 254,900	\$ 239,000	\$ -	\$ 139,000	\$ 184,000	\$ -	\$ -
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	-100%	52%	100%	-100%	7%	100%	-100%	-25%	0%	0%	-100%
<b>Median Price</b>	-100%	52%	100%	-100%	7%	100%	-100%	-25%	0%	0%	-100%
<b>Total Volume</b>	-100%	52%	100%	-100%	7%	100%	-100%	-62%	0%	0%	-100%
<b>Number Sold</b>	-100%	0%	100%	-100%	0%	100%	-100%	-50%	0%	0%	-100%
<b>Avg. Days on Market</b>	-100%	-80%	100%	-100%	265%	100%	-100%	42%	0%	0%	-100%
<b>High Price</b>	-100%	41%	100%	-100%	7%	100%	-100%	-25%	0%	0%	-100%
<b>Low Price</b>	-100%	67%	100%	-100%	7%	100%	-100%	-24%	0%	0%	-100%
Condo/Townhomes - Durango Mountain Area											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 482,551	\$ 549,189	\$ 449,340	\$ 412,863	\$ 204,968	\$ 194,995	\$ 282,815	\$ 222,883	\$ 402,900	\$ 239,206	\$ 168,340
<b>Median Price</b>	\$ 404,875	\$ 395,900	\$ 423,750	\$ 288,000	\$ 169,000	\$ 140,000	\$ 185,000	\$ 208,000	\$ 400,000	\$ 171,250	\$ 97,500
<b>Total Volume</b>	\$ 12,063,775	\$ 18,123,250	\$ 13,480,200	\$ 7,844,400	\$ 4,919,250	\$ 4,094,900	\$ 5,373,500	\$ 4,011,900	\$ 6,849,300	\$ 3,827,300	\$ 3,366,800
<b>Number Sold</b>	25	33	30	19	24	21	19	18	17	16	20
<b>Avg. Days on Market</b>	100	60	59	131	114	168	143	270	242	170	365
<b>High Price</b>	\$ 1,225,000	\$ 1,525,000	\$ 1,045,000	\$ 1,700,000	\$ 720,000	\$ 544,000	\$ 990,000	\$ 560,000	\$ 1,305,000	\$ 825,000	\$ 560,000
<b>Low Price</b>	\$ 165,000	\$ 162,000	\$ 99,200	\$ 83,900	\$ 57,250	\$ 52,000	\$ 78,000	\$ 65,000	\$ 37,000	\$ 55,000	\$ 19,900
Percent Change from Previous Year											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015	2014	2013
<b>Average Price</b>	-12%	22%	9%	101%	5%	-31%	27%	-45%	68%	42%	-28%
<b>Median Price</b>	2%	-7%	47%	70%	21%	-24%	-11%	-48%	134%	76%	-37%
<b>Total Volume</b>	-33%	34%	72%	59%	20%	-24%	34%	-41%	79%	14%	-15%
<b>Number Sold</b>	-24%	10%	58%	-21%	14%	11%	6%	6%	6%	-20%	18%
<b>Avg. Days on Market</b>	67%	2%	-55%	15%	-32%	17%	-47%	12%	42%	-53%	1%
<b>High Price</b>	-20%	46%	-39%	136%	32%	-45%	77%	-57%	58%	47%	-62%
<b>Low Price</b>	2%	63%	18%	47%	10%	-33%	20%	76%	-33%	176%	-28%



## 1st Quarter Trends

Farm/Ranch (La Plata County Combined)											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ -	\$ -	\$ 497,500	\$ -	\$ 1,200,000	\$ 495,000	\$ -	\$ 739,500	\$ -	\$ -	\$ 1,275,000
<b>Median Price</b>	\$ -	\$ -	\$ 497,500	\$ -	\$ 1,200,000	\$ 495,000	\$ -	\$ 739,500	\$ -	\$ -	\$ 1,275,000
<b>Total Volume</b>	\$ -	\$ -	\$ 995,000	\$ -	\$ 1,200,000	\$ 495,000	\$ -	\$ 1,479,000	\$ -	\$ -	\$ 1,275,000
<b>Number Sold</b>	0	0	2	0	1	1	0	2	0	0	1
<b>Avg. Days on Market</b>	0	0	162	0	104	130	0	288	0	0	367
<b>High Price</b>	\$ -	\$ -	\$ 550,000	\$ -	\$ 1,200,000	\$ 495,000	\$ -	\$ 779,000	\$ -	\$ -	\$ 1,275,000
<b>Low Price</b>	\$ -	\$ -	\$ 445,000	\$ -	\$ 1,200,000	\$ 495,000	\$ -	\$ 700,000	\$ -	\$ -	\$ 1,275,000
Farm/Ranch (La Plata County Combined)											
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
<b>Average Price</b>	100%	-100%	100%	-100%	142%	100%	-100%	0%	0%	-100%	1494%
<b>Median Price</b>	100%	-100%	100%	-100%	142%	100%	-100%	0%	0%	-100%	1494%
<b>Total Volume</b>	100%	-100%	100%	-100%	142%	100%	-100%	0%	0%	-100%	1494%
<b>Number Sold</b>	100%	-100%	100%	-100%	0%	100%	-100%	0%	0%	-100%	0%
<b>Avg. Days on Market</b>	100%	-100%	100%	-100%	-20%	100%	-100%	0%	0%	-100%	196%
<b>High Price</b>	100%	-100%	100%	-100%	142%	100%	-100%	0%	0%	-100%	1494%
<b>Low Price</b>	100%	-100%	100%	-100%	142%	100%	-100%	0%	0%	-100%	1494%
Land (InTown) Durango											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ -	\$ 166,727	\$ 268,028	\$ 197,250	\$ 223,500	\$ 141,750	\$ 210,725	\$ 220,750	\$ 224,755	\$ 241,225	\$ 116,156
<b>Median Price</b>	\$ -	\$ 165,000	\$ 265,500	\$ 172,500	\$ 249,000	\$ 141,750	\$ 204,000	\$ 193,500	\$ 179,000	\$ 220,000	\$ 124,875
<b>Total Volume</b>	\$ -	\$ 1,834,000	\$ 3,752,400	\$ 1,183,500	\$ 894,000	\$ 283,500	\$ 842,900	\$ 883,000	\$ 2,022,800	\$ 964,900	\$ 464,625
<b>Number Sold</b>	0	11	14	6	4	2	4	4	9	4	4
<b>Avg. Days on Market</b>	0	69	356	264	136	174	1,121	291	204	336	56
<b>High Price</b>	\$ -	\$ 215,000	\$ 610,000	\$ 342,500	\$ 291,000	\$ 164,000	\$ 260,000	\$ 345,000	\$ 427,500	\$ 374,900	\$ 125,000
<b>Low Price</b>	\$ -	\$ 130,000	\$ 119,000	\$ 80,000	\$ 105,000	\$ 119,500	\$ 174,900	\$ 151,000	\$ 130,000	\$ 150,000	\$ 89,875
Percent Change from Previous Year											
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
<b>Average Price</b>	-100%	-38%	36%	-12%	58%	-33%	-5%	-2%	-7%	108%	-45%
<b>Median Price</b>	-100%	-38%	54%	-31%	76%	-31%	5%	8%	-19%	76%	-50%
<b>Total Volume</b>	-100%	-51%	217%	32%	215%	-66%	-5%	-56%	110%	108%	-56%
<b>Number Sold</b>	-100%	-21%	133%	50%	100%	-50%	0%	-56%	125%	0%	-20%
<b>Avg. Days on Market</b>	-100%	-81%	35%	94%	-22%	-84%	285%	43%	-39%	500%	-88%
<b>High Price</b>	-100%	-65%	78%	18%	77%	-37%	-25%	-19%	14%	200%	-62%
<b>Low Price</b>	-100%	9%	49%	-24%	-12%	-32%	16%	16%	-13%	67%	-5%

## 1st Quarter Trends

Land (In Town) Bayfield											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ -	\$ 160,000	\$ -	\$ 75,625	\$ 79,900	\$ 49,900	\$ 34,000	\$ 48,000	\$ 90,000	\$ 48,000	\$ 33,000
<b>Median Price</b>	\$ -	\$ 160,000	\$ -	\$ 75,000	\$ 79,900	\$ 49,900	\$ 34,000	\$ 48,000	\$ 90,000	\$ 48,000	\$ 33,000
<b>Total Volume</b>	\$ -	\$ 160,000	\$ -	\$ 302,500	\$ 79,000	\$ 49,900	\$ 68,000	\$ 48,000	\$ 90,000	\$ 96,000	\$ 33,000
<b>Number Sold</b>	0	1	0	4	1	1	2	1	1	2	1
<b>Avg. Days on Market</b>	0	135	0	43	77	44	416	179	323	146	410
<b>High Price</b>	\$ -	\$ 160,000	\$ -	\$ 77,500	\$ 79,900	\$ 49,900	\$ 34,000	\$ 48,000	\$ 90,000	\$ 65,000	\$ 33,000
<b>Low Price</b>	\$ -	\$ 160,000	\$ -	\$ 75,000	\$ 79,900	\$ 49,900	\$ 34,000	\$ 48,000	\$ 90,000	\$ 31,000	\$ 33,000
Percent Change from Previous Year											
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
<b>Average Price</b>	-100%	0%	-100%	-5%	60%	47%	-29%	-47%	88%	45%	0%
<b>Median Price</b>	-100%	0%	-100%	-6%	60%	47%	-29%	-47%	88%	45%	0%
<b>Total Volume</b>	-100%	0%	-100%	283%	58%	-27%	42%	-47%	-6%	191%	0%
<b>Number Sold</b>	-100%	0%	-100%	300%	0%	-50%	100%	0%	-50%	100%	0%
<b>Avg. Days on Market</b>	-100%	0%	-100%	-44%	75%	-89%	132%	-45%	121%	-64%	0%
<b>High Price</b>	-100%	0%	-100%	-3%	60%	47%	-29%	-47%	38%	97%	0%
<b>Low Price</b>	-100%	0%	-100%	-6%	60%	47%	-29%	-47%	190%	-6%	0%
Land (In Town) Ignacio											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 36,000	\$ 34,000	\$ -	\$ -	\$ -	\$ -	\$ 29,000	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ 36,000	\$ 34,000	\$ -	\$ -	\$ -	\$ -	\$ 29,000	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ 36,000	\$ 68,000	\$ -	\$ -	\$ -	\$ -	\$ 29,000	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	1	2	0	0	0	0	1	0	0	0	0
<b>Avg. Days on Market</b>	117	149	0	0	0	0	13	0	0	0	0
<b>High Price</b>	\$ 36,000	\$ 35,000	\$ -	\$ -	\$ -	\$ -	\$ 29,000	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ 36,000	\$ 33,000	\$ -	\$ -	\$ -	\$ -	\$ 29,000	\$ -	\$ -	\$ -	\$ -
Percent Change from Previous Year											
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
<b>Average Price</b>	6%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Median Price</b>	6%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Total Volume</b>	-47%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Number Sold</b>	-50%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Avg. Days on Market</b>	-21%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>High Price</b>	3%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Low Price</b>	9%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%

## 1st Quarter Trends

<b>Land (La Plata County Combined) Lots Under 1 Acre</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 168,000	\$ 210,380	\$ 147,031	\$ 156,875	\$ 106,393	\$ 110,350	\$ 137,900	\$ 86,400	\$ 119,625	\$ 106,515	\$ 126,875
<b>Median Price</b>	\$ 177,000	\$ 112,000	\$ 130,000	\$ 180,000	\$ 105,075	\$ 110,750	\$ 106,200	\$ 115,000	\$ 119,250	\$ 119,900	\$ 123,750
<b>Total Volume</b>	\$ 672,000	\$ 1,893,420	\$ 2,793,600	\$ 1,882,500	\$ 851,150	\$ 882,800	\$ 827,400	\$ 950,400	\$ 957,000	\$ 1,065,150	\$ 507,500
<b>Number Sold</b>	4	9	19	12	8	8	6	11	8	10	4
<b>Avg. Days on Market</b>	245	207	261	160	507	291	370	530	207	122	39
<b>High Price</b>	\$ 295,000	\$ 550,000	\$ 450,000	\$ 215,000	\$ 256,000	\$ 150,800	\$ 340,000	\$ 162,500	\$ 215,000	\$ 140,000	\$ 165,000
<b>Low Price</b>	\$ 23,000	\$ 65,500	\$ 52,000	\$ 19,000	\$ 5,000	\$ 69,500	\$ 55,000	\$ 5,500	\$ 24,000	\$ 23,500	\$ 95,000
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-20%	43%	-6%	47%	-4%	-20%	60%	-28%	12%	-16%	18%
<b>Median Price</b>	58%	-14%	-28%	71%	-5%	4%	-8%	-4%	-1%	-3%	13%
<b>Total Volume</b>	-65%	-32%	48%	121%	-4%	7%	-13%	-1%	-10%	110%	57%
<b>Number Sold</b>	-56%	-53%	58%	50%	0%	33%	-45%	38%	-20%	150%	33%
<b>Avg. Days on Market</b>	18%	-21%	63%	-68%	74%	-21%	-30%	156%	70%	213%	-70%
<b>High Price</b>	-46%	22%	109%	-16%	70%	-56%	109%	-24%	54%	-15%	41%
<b>Low Price</b>	-65%	26%	174%	280%	-93%	26%	900%	-77%	2%	-75%	-1%
<b>Land (La Plata County Combined) from 1 - 9.99 Acres</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 166,000	\$ 145,506	\$ 133,953	\$ 76,500	\$ 150,550	\$ 90,014	\$ 121,500	\$ 100,215	\$ 123,106	\$ 107,950	\$ 170,541
<b>Median Price</b>	\$ 101,500	\$ 115,000	\$ 106,500	\$ 90,000	\$ 108,750	\$ 71,250	\$ 95,000	\$ 55,000	\$ 81,250	\$ 78,500	\$ 182,500
<b>Total Volume</b>	\$ 2,324,000	\$ 3,346,650	\$ 4,822,325	\$ 382,500	\$ 1,505,500	\$ 1,530,250	\$ 1,579,500	\$ 1,302,801	\$ 969,700	\$ 1,079,500	\$ 2,046,500
<b>Number Sold</b>	14	23	36	5	10	17	13	13	16	10	12
<b>Avg. Days on Market</b>	96	90	166	145	160	477	254	233	194	354	338
<b>High Price</b>	\$ 820,000	\$ 795,000	\$ 782,425	\$ 95,000	\$ 475,000	\$ 190,000	\$ 395,000	\$ 260,000	\$ 415,000	\$ 330,000	\$ 425,000
<b>Low Price</b>	\$ 35,000	\$ 10,000	\$ 10,000	\$ 22,500	\$ 48,000	\$ 19,000	\$ 11,000	\$ 3,500	\$ 29,500	\$ 16,500	\$ 22,500
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	14%	9%	75%	-49%	67%	-26%	21%	-19%	14%	-37%	7%
<b>Median Price</b>	-12%	8%	18%	-17%	53%	-25%	73%	-32%	4%	-57%	-17%
<b>Total Volume</b>	-31%	-31%	1161%	-75%	-2%	-3%	21%	34%	-10%	-47%	330%
<b>Number Sold</b>	-39%	-36%	620%	-50%	-41%	31%	0%	-19%	60%	-17%	300%
<b>Avg. Days on Market</b>	7%	-46%	14%	-9%	-66%	88%	9%	20%	-45%	5%	43%
<b>High Price</b>	3%	2%	724%	-80%	150%	-52%	52%	-37%	26%	-22%	76%
<b>Low Price</b>	250%	0%	-56%	-53%	153%	73%	214%	-88%	79%	-27%	50%

## 1st Quarter Trends

<b>Land (La Plata County Combined) 10 to 34.99 Acres</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 257,540	\$ 92,000	\$ 217,445	\$ 281,666	\$ 223,400	\$ 434,666	\$ 328,000	\$ 175,000	\$ 577,333	\$ 77,000	\$ 238,750
<b>Median Price</b>	\$ 297,800	\$ 92,000	\$ 275,000	\$ 120,000	\$ 120,000	\$ 124,000	\$ 190,000	\$ 175,000	\$ 175,000	\$ 77,000	\$ 238,750
<b>Total Volume</b>	\$ 1,287,700	\$ 92,000	\$ 1,087,225	\$ 845,000	\$ 1,117,000	\$ 1,304,000	\$ 1,968,000	\$ 175,000	\$ 5,196,000	\$ 77,000	\$ 477,500
<b>Number Sold</b>	5	1	5	3	5	3	6	1	9	1	2
<b>Avg. Days on Market</b>	164	270	69	279	546	289	99	309	238	218	91
<b>High Price</b>	\$ 380,000	\$ 92,000	\$ 287,500	\$ 625,000	\$ 640,000	\$ 1,090,000	\$ 1,150,000	\$ 175,000	\$ 1,295,000	\$ 77,000	\$ 325,000
<b>Low Price</b>	\$ 75,000	\$ 92,000	\$ 29,725	\$ 100,000	\$ 59,000	\$ 90,000	\$ 58,000	\$ 175,000	\$ 14,000	\$ 77,000	\$ 152,500
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	180%	-58%	-23%	26%	-49%	33%	87%	-70%	650%	-68%	0%
<b>Median Price</b>	224%	-67%	129%	0%	-3%	-35%	9%	0%	127%	-68%	0%
<b>Total Volume</b>	1300%	-92%	29%	-24%	-14%	-34%	1025%	-97%	6648%	-84%	0%
<b>Number Sold</b>	400%	-80%	67%	-40%	67%	-50%	500%	-89%	800%	-50%	0%
<b>Avg. Days on Market</b>	-39%	291%	-75%	-49%	89%	192%	-68%	30%	9%	140%	0%
<b>High Price</b>	313%	-68%	-54%	-2%	-41%	-5%	557%	-86%	1582%	-76%	0%
<b>Low Price</b>	-18%	210%	-70%	69%	-34%	55%	-67%	1150%	-82%	-50%	0%
<b>Land (La Plata County Combined) 35 Acres +</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 232,000	\$ 458,676	\$ 267,433	\$ 296,333	\$ 336,066	\$ 339,714	\$ 825,950	\$ 351,450	\$ 222,166	\$ 164,296	\$ 126,500
<b>Median Price</b>	\$ 170,500	\$ 300,000	\$ 160,000	\$ 237,000	\$ 211,950	\$ 320,000	\$ 148,500	\$ 116,250	\$ 202,250	\$ 150,000	\$ 103,000
<b>Total Volume</b>	\$ 1,392,000	\$ 5,962,800	\$ 4,011,500	\$ 889,000	\$ 2,016,400	\$ 2,378,000	\$ 8,259,500	\$ 3,514,500	\$ 1,333,000	\$ 1,150,078	\$ 506,000
<b>Number Sold</b>	6	13	15	3	6	7	10	10	6	7	4
<b>Avg. Days on Market</b>	250	215	247	154	379	406	134	250	259	505	472
<b>High Price</b>	\$ 425,000	\$ 2,600,000	\$ 850,000	\$ 515,000	\$ 1,100,000	\$ 700,000	\$ 6,850,000	\$ 2,375,000	\$ 500,000	\$ 355,000	\$ 250,000
<b>Low Price</b>	\$ 79,000	\$ 49,900	\$ 69,900	\$ 137,000	\$ 72,500	\$ 115,000	\$ 50,000	\$ 40,000	\$ 37,000	\$ 35,000	\$ 50,000
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-49%	72%	-10%	-12%	-1%	-59%	135%	58%	35%	30%	17%
<b>Median Price</b>	-43%	88%	-32%	12%	-34%	115%	28%	-43%	35%	46%	-7%
<b>Total Volume</b>	-77%	49%	351%	-56%	-15%	-71%	135%	164%	16%	127%	17%
<b>Number Sold</b>	-54%	-13%	400%	-50%	-14%	-30%	0%	67%	-14%	75%	0%
<b>Avg. Days on Market</b>	16%	-13%	60%	-59%	-7%	203%	-46%	-3%	-49%	7%	-35%
<b>High Price</b>	-84%	206%	65%	-53%	57%	-90%	188%	375%	41%	42%	47%
<b>Low Price</b>	58%	-29%	-49%	89%	-37%	130%	25%	8%	6%	-30%	25%

## 1st Quarter Trends

<b>Land (La Plata County Combined) Farm And Ranch</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 977,230	\$ 789,950	\$ 340,000	\$ 600,000	\$ -	\$ 251,875	\$ 288,000	\$ 331,833	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ 421,960	\$ 247,500	\$ 275,000	\$ 600,000	\$ -	\$ 251,875	\$ 288,000	\$ 250,000	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ 3,908,920	\$ 3,159,800	\$ 1,020,000	\$ 600,000	\$ -	\$ 503,750	\$ 288,000	\$ 995,500	\$ -	\$ -	\$ -
<b>Number Sold</b>	4	4	3	1	0	2	1	3	0	0	0
<b>Avg. Days on Market</b>	404	723	387	158	0	739	286	154	0	0	0
<b>High Price</b>	\$ 2,900,000	\$ 2,600,000	\$ 496,000	\$ 600,000	\$ -	\$ 448,500	\$ 288,000	\$ 660,000	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ 165,000	\$ 64,800	\$ 249,000	\$ 600,000	\$ -	\$ 55,250	\$ 28,000	\$ 85,500	\$ -	\$ -	\$ -
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	24%	132%	-43%	0%	-100%	-13%	-13%	0%	0%	0%	-100%
<b>Median Price</b>	70%	-10%	-54%	0%	-100%	-13%	15%	0%	0%	0%	-100%
<b>Total Volume</b>	24%	210%	70%	0%	-100%	75%	-71%	0%	0%	0%	-100%
<b>Number Sold</b>	0%	33%	200%	0%	-100%	100%	-67%	0%	0%	0%	-100%
<b>Avg. Days on Market</b>	-44%	87%	145%	0%	-100%	158%	86%	0%	0%	0%	-100%
<b>High Price</b>	12%	424%	-17%	0%	-100%	56%	-56%	0%	0%	0%	-100%
<b>Low Price</b>	155%	-74%	-59%	0%	-100%	97%	-67%	0%	0%	0%	-100%
<b>Land (La Plata County Combined) Multi-Family</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 160,000	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 160,000	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 160,000	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	0	0	0	0	0	0	1	0	0	0	0
<b>Avg. Days on Market</b>	0	0	0	0	0	0	374	0	0	0	0
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 160,000	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 160,000	\$ -	\$ -	\$ -	\$ -
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	0%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Median Price</b>	0%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Total Volume</b>	0%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Number Sold</b>	0%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Avg. Days on Market</b>	0%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>High Price</b>	0%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%
<b>Low Price</b>	0%	0%	0%	0%	0%	-100%	0%	0%	0%	0%	0%

## 1st Quarter Trends

<b>Land (La Plata County Combined) Durango Mountain Area</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 326,483	\$ 551,233	\$ 322,766	\$ 203,000	\$ 92,000	\$ 151,500	\$ 225,000	\$ 140,000	\$ 175,300	\$ 236,428	\$ 159,375
<b>Median Price</b>	\$ 305,000	\$ 315,000	\$ 135,875	\$ 222,500	\$ 92,000	\$ 152,000	\$ 225,000	\$ 140,000	\$ 193,000	\$ 105,000	\$ 171,875
<b>Total Volume</b>	\$ 1,958,900	\$ 3,307,400	\$ 7,423,625	\$ 1,218,000	\$ 92,000	\$ 454,500	\$ 675,000	\$ 140,000	\$ 525,900	\$ 1,655,000	\$ 637,500
<b>Number Sold</b>	6	6	23	6	1	3	3	1	3	7	4
<b>Avg. Days on Market</b>	145	176	190	237	292	589	284	299	200	280	257
<b>High Price</b>	\$ 599,000	\$ 2,025,000	\$ 3,500,000	\$ 350,000	\$ 92,000	\$ 240,000	\$ 240,000	\$ 140,000	\$ 203,000	\$ 1,150,000	\$ 210,000
<b>Low Price</b>	\$ 149,900	\$ 127,500	\$ 58,500	\$ 60,000	\$ 92,000	\$ 62,500	\$ 210,000	\$ 140,000	\$ 129,900	\$ 44,500	\$ 83,750
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-41%	71%	59%	121%	-39%	-33%	61%	-20%	-26%	48%	52%
<b>Median Price</b>	-3%	132%	-39%	142%	-39%	-32%	61%	-27%	84%	-39%	186%
<b>Total Volume</b>	-41%	-55%	509%	1224%	-80%	-33%	382%	-73%	-68%	160%	103%
<b>Number Sold</b>	0%	-74%	283%	500%	-67%	0%	200%	-67%	-57%	75%	33%
<b>Avg. Days on Market</b>	-18%	-7%	-20%	-19%	-50%	107%	-5%	50%	-29%	9%	96%
<b>High Price</b>	-70%	-42%	900%	280%	-62%	0%	71%	-31%	-82%	448%	3%
<b>Low Price</b>	18%	118%	-3%	-35%	47%	-70%	50%	8%	192%	-47%	68%
<b>Business &amp; Income (La Plata County Combined) Business Opportunities</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ -	\$ 1,095,000	\$ -	\$ -	\$ 75,000	\$ 1,390,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 62,500	\$ 93,200
<b>Median Price</b>	\$ -	\$ 1,095,000	\$ -	\$ -	\$ 75,000	\$ 610,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 62,500	\$ 93,200
<b>Total Volume</b>	\$ -	\$ 1,095,000	\$ -	\$ -	\$ 75,000	\$ 5,560,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 125,000	\$ 186,400
<b>Number Sold</b>	0	1	0	0	1	4	1	1	1	2	2
<b>Avg. Days on Market</b>	0	103	0	0	900	206	299	438	144	281	219
<b>High Price</b>	\$ -	\$ 1,095,000	\$ -	\$ -	\$ 75,000	\$ 4,300,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 75,000	\$ 102,400
<b>Low Price</b>	\$ -	\$ 1,095,000	\$ -	\$ -	\$ 75,000	\$ 40,000	\$ 145,000	\$ 360,000	\$ 80,000	\$ 50,000	\$ 84,000
<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-100%	0%	0%	-100%	-95%	859%	-60%	350%	28%	-33%	0%
<b>Median Price</b>	-100%	0%	0%	-100%	-88%	321%	-60%	350%	28%	-33%	0%
<b>Total Volume</b>	-100%	0%	0%	-100%	-99%	3734%	-60%	350%	-36%	-33%	0%
<b>Number Sold</b>	-100%	0%	0%	-100%	-75%	300%	0%	0%	-50%	0%	0%
<b>Avg. Days on Market</b>	-100%	0%	0%	-100%	337%	-31%	-32%	204%	-49%	28%	0%
<b>High Price</b>	-100%	0%	0%	-100%	-98%	2866%	-60%	350%	7%	-27%	0%
<b>Low Price</b>	-100%	0%	0%	-100%	88%	-72%	-60%	350%	60%	-40%	0%

## 1st Quarter Trends

<b>Business &amp; Income (La Plata County Combined) Commercial Land</b>											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 4,636,500	\$ 1,828,333	\$ 558,933	\$ 124,000	\$ -	\$ 1,137,500	\$ 277,500	\$ 105,000	\$ -	\$ 310,000	\$ 134,000
<b>Median Price</b>	\$ 4,636,500	\$ 2,200,000	\$ 91,800	\$ 124,000	\$ -	\$ 1,137,500	\$ 277,500	\$ 105,000	\$ -	\$ 310,000	\$ 134,000
<b>Total Volume</b>	\$ 4,636,500	\$ 5,485,000	\$ 1,676,800	\$ 124,000	\$ -	\$ 2,275,000	\$ 555,000	\$ 105,000	\$ -	\$ 310,000	\$ 134,000
<b>Number Sold</b>	1	3	3	1	0	2	2	1	0	1	1
<b>Avg. Days on Market</b>	208	622	536	212	0	61	361	435	0	249	1068
<b>High Price</b>	\$ 4,636,500	\$ 3,000,000	\$ 1,500,000	\$ 124,000	\$ -	\$ 1,950,000	\$ 425,000	\$ 105,000	\$ -	\$ 310,000	\$ 134,000
<b>Low Price</b>	\$ 4,636,500	\$ 285,000	\$ 85,000	\$ 124,000	\$ -	\$ 325,000	\$ 130,000	\$ 105,000	\$ -	\$ 310,000	\$ 134,000
<b>Percent Change from Previous Year</b>											
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
<b>Average Price</b>	154%	227%	351%	0%	-100%	310%	164%	0%	-100%	131%	-61%
<b>Median Price</b>	111%	2297%	-26%	0%	-100%	310%	164%	0%	-100%	131%	-61%
<b>Total Volume</b>	-15%	227%	1252%	0%	-100%	310%	429%	0%	-100%	131%	-61%
<b>Number Sold</b>	-67%	0%	200%	0%	-100%	0%	100%	0%	-100%	0%	0%
<b>Avg. Days on Market</b>	-67%	16%	153%	0%	-100%	-83%	-17%	0%	-100%	-77%	325%
<b>High Price</b>	55%	100%	1110%	0%	-100%	359%	305%	0%	-100%	131%	-61%
<b>Low Price</b>	1527%	235%	-31%	0%	-100%	150%	24%	0%	-100%	131%	-61%
<b>Business &amp; Income (La Plata County Combined) Mobile/Modular - No Land</b>											
	2023 Q1	2022 Q1	2021 Q1	2020 Q1	2019 Q1	2018 Q1	2017 Q1	2016 Q1	2015 Q1	2014 Q1	2013 Q1
<b>Average Price</b>	\$ 72,900	\$ 101,636	\$ 43,021	\$ 40,950	\$ 53,100	\$ 42,900	\$ 33,942	\$ 40,700	\$ 17,000	\$ -	\$ -
<b>Median Price</b>	\$ 70,750	\$ 70,000	\$ 47,650	\$ 41,950	\$ 59,950	\$ 34,950	\$ 34,900	\$ 40,700	\$ 17,000	\$ -	\$ -
<b>Total Volume</b>	\$ 437,400	\$ 1,118,000	\$ 301,150	\$ 163,800	\$ 212,400	\$ 257,400	\$ 237,600	\$ 81,400	\$ 17,000	\$ -	\$ -
<b>Number Sold</b>	6	11	7	4	4	6	7	2	1	0	0
<b>Avg. Days on Market</b>	57	78	81	99	83	76	56	47	20	0	0
<b>High Price</b>	\$ 138,900	\$ 455,000	\$ 69,500	\$ 44,900	\$ 62,500	\$ 72,000	\$ 43,900	\$ 42,900	\$ 17,000	\$ -	\$ -
<b>Low Price</b>	\$ 13,000	\$ 12,500	\$ 16,000	\$ 35,000	\$ 30,000	\$ 27,000	\$ 23,000	\$ 38,500	\$ 17,000	\$ -	\$ -
<b>Percent Change from Previous Year</b>											
	2023	2022	2021	2020	2019	2018	2017	2016	2015	2014	2013
<b>Average Price</b>	-28%	136%	5%	-23%	24%	26%	-17%	139%	0%	0%	0%
<b>Median Price</b>	1%	47%	14%	-30%	72%	0%	-14%	139%	0%	0%	0%
<b>Total Volume</b>	-61%	271%	84%	-23%	-17%	8%	192%	379%	0%	0%	0%
<b>Number Sold</b>	-45%	57%	75%	0%	-33%	-14%	250%	100%	0%	0%	0%
<b>Avg. Days on Market</b>	-27%	-4%	-18%	19%	9%	36%	19%	135%	0%	0%	0%
<b>High Price</b>	-69%	555%	55%	-28%	-13%	64%	2%	152%	0%	0%	0%
<b>Low Price</b>	4%	-22%	-54%	17%	11%	17%	-40%	126%	0%	0%	0%

## 1st Quarter Trends

	<b>Business &amp; Income (La Plata County Combined) Multi-Family</b>										
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 699,000	\$ -	\$ 687,833	\$ 736,798	\$ 1,005,000	\$ 699,062	\$ -	\$ 518,000	\$ 920,000	\$ 570,000	\$ 216,083
<b>Median Price</b>	\$ 699,000	\$ -	\$ 670,000	\$ 768,522	\$ 650,000	\$ 548,125	\$ -	\$ 518,000	\$ 920,000	\$ 570,000	\$ 210,000
<b>Total Volume</b>	\$ 699,000	\$ -	\$ 2,063,500	\$ 2,947,195	\$ 3,015,000	\$ 2,796,250	\$ -	\$ 518,000	\$ 920,000	\$ 1,140,000	\$ 1,296,500
<b>Number Sold</b>	1	0	3	4	3	4	0	1	1	2	6
<b>Avg. Days on Market</b>	21	0	71	133	49	280	0	173	145	115	76
<b>High Price</b>	\$ 699,000	\$ -	\$ 908,500	\$ 1,027,000	\$ 1,830,000	\$ 1,175,000	\$ -	\$ 518,000	\$ 920,000	\$ 655,000	\$ 397,000
<b>Low Price</b>	\$ 699,000	\$ -	\$ 485,000	\$ 383,150	\$ 535,000	\$ 525,000	\$ -	\$ 518,000	\$ 920,000	\$ 485,000	\$ 80,000
	<b>Percent Change from Previous Year</b>										
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	100%	-100%	-7%	-27%	44%	100%	-100%	-44%	61%	164%	-51%
<b>Median Price</b>	100%	-100%	-13%	18%	19%	100%	-100%	-44%	61%	171%	-52%
<b>Total Volume</b>	100%	-100%	-30%	-2%	8%	100%	-100%	-44%	-19%	-12%	48%
<b>Number Sold</b>	100%	-100%	-25%	33%	-25%	100%	-100%	0%	-50%	-67%	200%
<b>Avg. Days on Market</b>	100%	-100%	-47%	171%	-83%	100%	-100%	19%	26%	51%	-54%
<b>High Price</b>	100%	-100%	-12%	-44%	56%	100%	-100%	-44%	40%	65%	-14%
<b>Low Price</b>	100%	-100%	27%	-28%	2%	100%	-100%	-44%	90%	506%	-81%



## 1st Quarter Trends

<b>1/8 Share Fractional - Durango Mountain Area</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2016 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ 117,500	\$ 91,825	\$ 89,750	\$ 91,500	\$ 62,500	\$ -	\$ -	\$ 79,975	\$ 127,450	\$ -	\$ 130,133
<b>Median Price</b>	\$ 117,500	\$ 87,450	\$ 96,500	\$ 91,500	\$ 62,500	\$ -	\$ -	\$ 76,700	\$ 127,450	\$ -	\$ 99,500
<b>Total Volume</b>	\$ 117,500	\$ 367,300	\$ 359,000	\$ 183,000	\$ 62,500	\$ -	\$ -	\$ 319,900	\$ 254,900	\$ -	\$ 390,400
<b>Number Sold</b>	1	4	4	2	1	0	0	4	2	0	3
<b>Avg. Days on Market</b>	84	52	71	348	489	0	0	93	412	0	658
<b>High Price</b>	\$ 117,500	\$ 119,900	\$ 98,000	\$ 118,000	\$ 62,500	\$ -	\$ -	\$ 96,500	\$ 179,900	\$ -	\$ 211,000
<b>Low Price</b>	\$ 117,500	\$ 72,500	\$ 68,000	\$ 65,000	\$ 62,500	\$ -	\$ -	\$ 70,000	\$ 75,000	\$ -	\$ 79,900

<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2015</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	28%	2%	-2%	46%	0%	0%	-100%	-37%	0%	-100%	0%
<b>Median Price</b>	34%	-9%	5%	46%	0%	0%	-100%	-40%	0%	-100%	0%
<b>Total Volume</b>	-68%	2%	96%	193%	0%	0%	-100%	26%	0%	-100%	0%
<b>Number Sold</b>	-75%	0%	100%	100%	0%	0%	-100%	100%	0%	-100%	0%
<b>Avg. Days on Market</b>	62%	-27%	-80%	-29%	0%	0%	-100%	-77%	0%	-100%	0%
<b>High Price</b>	-2%	22%	-17%	89%	0%	0%	-100%	-46%	0%	-100%	0%
<b>Low Price</b>	62%	7%	5%	4%	0%	0%	-100%	-7%	0%	-100%	0%

<b>1/4 Share Fractional - Durango Mountain Area</b>											
	<b>2023 Q1</b>	<b>2022 Q1</b>	<b>2021 Q1</b>	<b>2020 Q1</b>	<b>2019 Q1</b>	<b>2018 Q1</b>	<b>2017 Q1</b>	<b>2015 Q1</b>	<b>2015 Q1</b>	<b>2014 Q1</b>	<b>2013 Q1</b>
<b>Average Price</b>	\$ -	\$ 42,000	\$ 27,500	\$ -	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -
<b>Median Price</b>	\$ -	\$ 42,000	\$ 26,250	\$ -	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -
<b>Total Volume</b>	\$ -	\$ 42,000	\$ 82,500	\$ -	\$ 32,000	\$ 130,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -
<b>Number Sold</b>	0	1	3	0	1	2	0	0	0	1	0
<b>Avg. Days on Market</b>	0	97	377	0	15	166	0	0	0	468	0
<b>High Price</b>	\$ -	\$ 42,000	\$ 30,000	\$ -	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -
<b>Low Price</b>	\$ -	\$ 42,000	\$ 26,250	\$ -	\$ 32,000	\$ 65,000	\$ -	\$ -	\$ -	\$ 23,000	\$ -

<b>Percent Change from Previous Year</b>											
	<b>2023</b>	<b>2022</b>	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2015</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>
<b>Average Price</b>	-100%	53%	100%	-100%	-51%	100%	0%	0%	-100%	0%	0%
<b>Median Price</b>	-100%	60%	100%	-100%	-51%	100%	0%	0%	-100%	0%	0%
<b>Total Volume</b>	-100%	-49%	100%	-100%	-75%	100%	0%	0%	-100%	0%	0%
<b>Number Sold</b>	-100%	-67%	100%	-100%	-50%	100%	0%	0%	-100%	0%	0%
<b>Avg. Days on Market</b>	-100%	-74%	100%	-100%	-91%	100%	0%	0%	-100%	0%	0%
<b>High Price</b>	-100%	40%	100%	-100%	-51%	100%	0%	0%	-100%	0%	0%
<b>Low Price</b>	-100%	60%	100%	-100%	-51%	100%	0%	0%	-100%	0%	0%

**\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto. Please disclose the use of these areas used in the calculations when making comparisons to past statistics.**

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