



## DURANGO AREA ASSOCIATION OF REALTORS®

### 2021 2nd Quarter Year-to-date MLS Data Statistics

La Plata County housing sales are still on the rise. This is no surprise. Low supply and huge demand coupled with low interest rates have kept the prices high and still climbing.

You can see by the numbers reflected below that virtually every segment of the real estate industry in our county have gained in price as well as units sold. One notable exception in the numbers is Bayfield "In Town Homes". The number of units went down over 25%. This may seem strange being that Bayfield has always been a more affordable alternative to Durango. This was due largely to lack of inventory on the market during this time period. The prices of the properties sold however went up almost 17%.

On the opposite side of that spectrum, we see Durango Mountain Resort Condos and Townhomes up in sales by almost 95% and units sold up 125.8%. La Plata county vacant land in the 1-10 acre range saw a whopping 438% increase in the number of lots sold due in part to increased activity in the Forest Lakes and Lake Purgatory areas. This is an incredible jump in these categories.

Durango and all of La Plata County remain a desirable place to relocate, and that is showing no sign of slowing down. No doubt, the current Durango real estate market remains a strong one.

	QT YTD 2019	QT YTD 2020	QT YTD 2021	20-21 Change	% Change
<b>La Plata County Homes</b>					
Median	\$ 378,500	\$ 422,500	\$ 527,100	\$ 104,600	24.8%
# sold	489	465	643	178	38.3%
<b>Durango In Town Homes</b>					
median	\$ 499,250	\$ 499,000	\$ 650,000	\$ 151,000	30.3%
# sold	62	82	95	13	15.9%
<b>Durango Country Homes</b>					
median	\$ 500,000	\$ 526,250	\$ 625,000	\$ 98,750	18.8%
# sold	165	146	230	84	57.5%
<b>Durango Condos &amp; Townhomes</b>					
Median	\$ 322,900	\$ 330,000	\$ 390,000	\$ 60,000	18.2%
# sold	109	78	108	30	38.5%
<b>Bayfield In Town Homes</b>					
Median	\$ 333,500	\$ 330,000	\$ 385,000	\$ 55,000	16.7%
# sold	30	35	26	-9	-25.7%
<b>Bayfield Country Homes</b>					
Median	\$ 299,900	\$ 338,000	\$ 410,000	\$ 72,000	21.3%
# sold	51	53	73	20	37.7%
<b>Durango Mountain Homes- Resort Area</b>					
Median	\$ 610,000	\$ 810,000	\$ 1,160,000	\$ 350,000	43.2%
# sold	5	13	18	5	38.5%
<b>Durango Mountain Area Condos &amp; Townhomes</b>					
Median	\$ 236,000	\$ 230,000	\$ 448,000	\$ 218,000	94.8%
# sold	54	31	70	39	125.8%
<b>Land 1-10 Acres La Plata Residential</b>					
Median	\$ 109,000	\$ 95,000	\$ 110,000	\$ 15,000	15.8%
# sold	30	21	113	92	438.1%

\*Disclaimers: Totals do not include Mobile Homes sold without land. This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.





DURANGO AREA ASSOCIATION OF REALTORS®

# 2021 STATISTICS

Quarter: Second

DATES: April 1, 2021- June 30, 2021

* Property Type	Average Price	Median Price	Total Volume	Number Sold	Avg. Days on Market	High Price	Low Price	Residential Sales *
<b>IN TOWN HOMES</b>								(La Plata County Only) **
1 Durango	\$804,144	\$720,000	\$44,227,966	55	93	\$1,999,000	\$359,000	Below \$100,000
2 Bayfield	\$380,902	\$386,125	\$6,856,250	18	68	\$605,000	\$117,000	10
3 Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>COUNTRY HOMES</b>								
4 La Plata County Combined**	\$678,183	\$569,900	\$136,314,951	201	86	\$6,500,000	\$50,000	\$100,000 - \$149,999
5 Durango	\$768,252	\$635,000	\$103,714,050	135	89	\$6,500,000	\$50,000	7
6 Bayfield	\$501,420	\$444,450	\$22,062,501	44	72	\$1,275,000	\$250,000	
7 Ignacio	\$474,400	\$367,500	\$4,744,000	10	89	\$975,000	\$290,000	
8 Vallecito	\$482,866	\$413,500	\$5,794,400	12	91	\$829,000	\$159,000	\$150,000 - \$239,999
9 Durango Mountain Area	\$1,055,768	\$995,000	\$11,613,450	11	112	\$1,708,950	\$383,000	24
<b>CONDO/TOWNHOMES</b>								
10 Durango	\$437,615	\$440,000	\$30,633,050	70	93	\$820,000	\$131,300	
11 Bayfield	\$246,458	\$231,000	\$1,232,290	5	37	\$280,540	\$225,000	\$240,000 - \$499,999
12 Durango Mountain Area	\$459,632	\$485,000	\$18,385,298	40	98	\$1,125,000	\$80,000	141
<b>FARM/RANCH</b>								
13 La Plata County Combined**	\$615,250	\$596,000	\$2,461,000	4	407	\$1,092,000	\$177,000	\$500,000 - \$999,999
<b>LAND ( In Town )</b>								
14 Durango	\$189,393	\$178,150	\$3,030,300	16	531	\$314,000	\$109,000	177
15 Bayfield	\$85,000	\$85,000	\$340,000	4	664	\$85,000	\$85,000	
16 Ignacio	\$0	\$0	\$0	0	0	\$0	\$0	
<b>LAND (La Plata County Combined)**</b>								1,000,000 +
17 Lots under 1 Acre	\$184,111	\$174,000	\$8,285,000	45	110	\$324,000	\$12,000	43
18 1 to 9.9 Acres	\$178,766	\$87,450	\$9,295,850	52	143	\$1,892,100	\$8,500	
19 10 to 34.99 Acres	\$303,818	\$185,000	\$3,342,000	11	292	\$1,600,000	\$58,000	TOTAL
20 35 Acres or More	\$275,300	\$198,000	\$7,433,100	27	258	\$960,000	\$4,100	402
21 Farm & Ranch (Agricultural)	\$270,800	\$130,000	\$1,895,600	7	609	\$745,000	\$95,000	
22 Multi-Family	\$350,000	\$350,000	\$1,050,000	3	319	\$360,000	\$340,000	
23 Durango Mountain Area Land	\$218,529	\$167,000	\$4,807,650	22	231	\$825,000	\$47,250	
<b>BUSINESS &amp; INCOME (La Plata County Combined)**</b>								
24 Business Opportunities	\$0	\$0	\$0	0	0	\$0	\$0	
25 Commercial Land	\$890,000	\$300,000	\$4,450,000	5	568	\$2,650,000	\$75,000	
26 Mobile/Modular - No Land	\$68,755	\$67,500	\$618,800	9	58	\$105,000	\$33,500	
27 Multi-Family	\$3,524,500	\$3,524,500	\$7,049,000	2	82	\$6,500,000	\$549,000	
<b>FRACTIONAL &amp; TIMESHARES</b>								
28 1/8 Fractional - ALL RESORTS	\$90,600	\$99,950	\$362,400	4	123	\$105,000	\$57,500	
29 1/4 Fractional - ALL RESORTS	\$28,500	\$28,500	\$28,500	1	529	\$28,500	\$28,500	

La Plata County Combined statistics includes: (Durango, Bayfield, Breen, Hesperus, Ignacio, Kline, Marvel, Red Mesa, Vallecito) . The ALL RESORTS area is all property north of and including Rockwood in LaPlata County. Residential Sales reflect only those properties sold in La Plata County.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

## 2nd Qtr Residential Sales Trends

	<b>Durango In Town Homes</b>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 804,144	\$ 579,936	\$ 526,830	\$ 572,782	\$ 534,722	\$ 503,061	\$ 467,999	\$ 459,950	\$ 411,882	\$ 403,457	\$ 406,792
<b>Median Price</b>	\$ 720,000	\$ 520,250	\$ 485,000	\$ 507,000	\$ 442,500	\$ 449,350	\$ 440,000	\$ 412,435	\$ 370,000	\$ 347,000	\$ 365,528
<b>Total Volume</b>	\$ 44,227,966	\$ 27,836,944	\$ 18,439,070	\$ 27,493,554	\$ 33,152,811	\$ 29,680,613	\$ 28,547,943	\$ 20,237,814	\$ 21,829,750	\$ 13,314,100	\$ 19,932,828
<b>Number Sold</b>	55	48	35	48	62	59	61	44	53	33	49
<b>Avg. Days on Market</b>	93	153	125	91	104	101	98	89	129	149	192
<b>High Price</b>	\$ 1,999,000	\$ 1,325,000	\$ 1,075,000	\$ 1,325,000	\$ 1,761,511	\$ 1,298,888	\$ 840,000	\$ 875,000	\$ 1,195,000	\$ 1,200,000	\$ 1,000,000
<b>Low Price</b>	\$ 359,000	\$ 320,000	\$ 330,500	\$ 260,000	\$ 268,000	\$ 270,000	\$ 245,000	\$ 149,000	\$ 245,000	\$ 240,500	\$ 185,000
	<b>Percent Change from Previous Year</b>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	39%	10%	-8%	7%	6%	7%	2%	12%	2%	-1%	11%
<b>Median Price</b>	38%	7%	-4%	15%	-2%	2%	7%	11%	7%	-5%	11%
<b>Total Volume</b>	59%	51%	-33%	-17%	12%	4%	41%	-7%	64%	-33%	52%
<b>Number Sold</b>	15%	37%	-27%	-23%	5%	-3%	39%	-17%	61%	-33%	36%
<b>Avg. Days on Market</b>	-39%	22%	37%	-13%	3%	3%	10%	-31%	-13%	-22%	-7%
<b>High Price</b>	51%	23%	-19%	-25%	36%	55%	-4%	-27%	0%	20%	47%
<b>Low Price</b>	12%	-3%	27%	-3%	-1%	10%	64%	-39%	2%	30%	-9%
	<b>Bayfield In Town Homes</b>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 380,902	\$ 317,978	\$ 360,533	\$ 328,166	\$ 294,242	\$ 310,475	\$ 288,170	\$ 246,823	\$ 237,998	\$ 214,689	\$ 247,550
<b>Median Price</b>	\$ 386,125	\$ 330,000	\$ 340,000	\$ 320,000	\$ 294,000	\$ 320,000	\$ 272,000	\$ 244,900	\$ 253,470	\$ 204,047	\$ 245,000
<b>Total Volume</b>	\$ 6,856,250	\$ 7,313,500	\$ 7,571,200	\$ 4,922,500	\$ 5,590,600	\$ 6,830,450	\$ 4,322,550	\$ 6,170,575	\$ 3,807,969	\$ 2,146,894	\$ 1,237,750
<b>Number Sold</b>	18	23	21	15	19	22	15	25	16	10	5
<b>Avg. Days on Market</b>	68	109	106	77	102	94	92	102	89	171	84
<b>High Price</b>	\$ 605,000	\$ 484,000	\$ 595,000	\$ 435,000	\$ 425,000	\$ 390,000	\$ 390,000	\$ 325,000	\$ 299,000	\$ 345,000	\$ 302,750
<b>Low Price</b>	\$ 117,000	\$ 186,000	\$ 234,500	\$ 225,000	\$ 140,000	\$ 218,000	\$ 226,000	\$ 152,500	\$ 124,900	\$ 147,000	\$ 215,000
	<b>Percent Change from Previous Year</b>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	20%	-12%	10%	12%	-5%	8%	17%	4%	11%	-13%	3%
<b>Median Price</b>	17%	-3%	6%	9%	-8%	18%	11%	-3%	24%	-17%	-1%
<b>Total Volume</b>	-6%	-3%	54%	-12%	-18%	58%	-30%	62%	77%	73%	-53%
<b>Number Sold</b>	-22%	10%	40%	-21%	-14%	47%	-40%	56%	60%	100%	-55%
<b>Avg. Days on Market</b>	-38%	3%	38%	-25%	9%	2%	-10%	15%	-48%	104%	-42%
<b>High Price</b>	25%	-19%	37%	2%	9%	0%	20%	9%	-13%	14%	-1%
<b>Low Price</b>	-37%	-21%	4%	61%	-36%	-4%	48%	22%	-15%	-32%	19%

## 2nd Qtr Residential Sales Trends

	<b>Ignacio In Town Homes</b>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ -	\$ 226,750	\$ 135,000	\$ 265,000	\$ -	\$ 190,000	\$ 148,338	\$ 52,500	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ 258,500	\$ 135,000	\$ 265,000	\$ -	\$ 190,000	\$ 147,787	\$ 52,500	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ 907,000	\$ 135,000	\$ 265,000	\$ -	\$ 190,000	\$ 593,355	\$ 52,500	\$ -	\$ -	\$ -
<b>Number Sold</b>	0	4	1	1	0	1	4	1	0	0	0
<b>Avg. Days on Market</b>	0	134	253	43	0	274	121	22	0	0	0
<b>High Price</b>	\$ -	\$ 275,000	\$ 135,000	\$ 265,000	\$ -	\$ 190,000	\$ 200,000	\$ 52,500	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ 115,000	\$ 135,000	\$ 265,000	\$ -	\$ 190,000	\$ 97,780	\$ 52,500	\$ -	\$ -	\$ -
	<b>Percent Change from Previous Year</b>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	-100%	68%	-49%	None	-100%	28%	183%	None	None	None	None
<b>Median Price</b>	-100%	91%	-49%	None	-100%	29%	181%	None	None	None	None
<b>Total Volume</b>	-100%	572%	-49%	None	-100%	-68%	1030%	None	None	None	None
<b>Number Sold</b>	-100%	300%	0%	None	-100%	-75%	300%	None	None	None	None
<b>Avg. Days on Market</b>	-100%	-47%	488%	None	-100%	126%	450%	None	None	None	None
<b>High Price</b>	-100%	104%	-49%	None	-100%	-5%	281%	None	None	None	None
<b>Low Price</b>	-100%	-15%	-49%	None	-100%	94%	86%	None	None	None	None
	<b>Country Homes - La Plata County Combined</b>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 678,183	\$ 475,848	\$ 506,792	\$ 475,949	\$ 422,368	\$ 402,283	\$ 431,730	\$ 473,168	\$ 383,621	\$ 357,056	\$ 378,280
<b>Median Price</b>	\$ 569,900	\$ 425,750	\$ 435,000	\$ 415,250	\$ 385,000	\$ 375,000	\$ 375,000	\$ 355,000	\$ 346,000	\$ 315,000	\$ 269,500
<b>Total Volume</b>	\$ 136,314,951	\$ 57,101,800	\$ 75,512,112	\$ 74,242,107	\$ 64,622,333	\$ 58,331,140	\$ 67,781,622	\$ 64,824,090	\$ 54,474,226	\$ 35,348,599	\$ 31,118,906
<b>Number Sold</b>	201	120	149	156	153	145	157	137	142	99	82
<b>Avg. Days on Market</b>	86	137	123	123	128	149	145	145	164	175	185
<b>High Price</b>	\$ 6,500,000	\$ 1,549,000	\$ 1,626,000	\$ 1,717,500	\$ 1,290,000	\$ 1,170,000	\$ 1,997,000	\$ 3,350,000	\$ 3,500,000	\$ 1,135,000	\$ 3,600,000
<b>Low Price</b>	\$ 50,000	\$ 118,500	\$ 75,000	\$ 65,000	\$ 87,500	\$ 97,500	\$ 70,001	\$ 70,000	\$ 73,200	\$ 64,681	\$ 85,000
	<b>Percent Change from Previous Year</b>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	43%	-6%	6%	13%	5%	-7%	-9%	23%	7%	-6%	-20%
<b>Median Price</b>	34%	-2%	5%	8%	3%	0%	6%	3%	10%	17%	-14%
<b>Total Volume</b>	139%	-24%	2%	15%	11%	-14%	5%	19%	54%	14%	-7%
<b>Number Sold</b>	68%	-19%	-4%	2%	6%	-8%	15%	-4%	43%	21%	15%
<b>Avg. Days on Market</b>	-37%	11%	0%	-4%	-14%	3%	0%	-12%	-6%	-5%	-25%
<b>High Price</b>	320%	-5%	-5%	33%	10%	-41%	-40%	-4%	208%	-68%	-21%
<b>Low Price</b>	-58%	58%	15%	-26%	-10%	39%	0%	-4%	13%	-24%	-91%

## 2nd Qtr Residential Sales Trends

	Country Homes - Durango										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 768,252	\$ 552,390	\$ 570,242	\$ 548,066	\$ 476,123	\$ 444,002	\$ 486,091	\$ 528,055	\$ 429,723	\$ 397,930	\$ 470,153
<b>Median Price</b>	\$ 635,000	\$ 485,000	\$ 520,000	\$ 510,000	\$ 434,000	\$ 430,000	\$ 415,000	\$ 427,050	\$ 387,500	\$ 349,900	\$ 325,000
<b>Total Volume</b>	\$ 103,714,050	\$ 42,534,100	\$ 61,015,939	\$ 55,354,757	\$ 46,183,933	\$ 46,620,290	\$ 54,928,320	\$ 53,861,620	\$ 43,831,826	\$ 28,253,048	\$ 21,627,050
<b>Number Sold</b>	135	77	107	101	97	105	113	102	102	71	46
<b>Avg. Days on Market</b>	89	167	125	114	128	149	163	142	152	173	228
<b>High Price</b>	\$ 6,500,000	\$ 1,549,000	\$ 1,626,000	\$ 1,717,500	\$ 1,290,000	\$ 1,170,000	\$ 1,997,000	\$ 3,350,000	\$ 3,500,000	\$ 1,135,000	\$ 3,600,000
<b>Low Price</b>	\$ 50,000	\$ 220,000	\$ 75,000	\$ 214,900	\$ 125,000	\$ 97,500	\$ 80,900	\$ 89,000	\$ 75,000	\$ 64,681	\$ 85,000
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	39%	-3%	4%	15%	7%	-9%	-8%	23%	8%	-15%	-17%
<b>Median Price</b>	31%	-7%	2%	18%	1%	4%	-3%	10%	11%	8%	-15%
<b>Total Volume</b>	144%	-30%	10%	20%	-1%	-15%	2%	23%	55%	31%	-24%
<b>Number Sold</b>	75%	-28%	6%	4%	-8%	-7%	11%	0%	44%	54%	-8%
<b>Avg. Days on Market</b>	-47%	34%	10%	-11%	-14%	-9%	15%	-7%	-12%	-24%	-22%
<b>High Price</b>	320%	-5%	-5%	33%	10%	-41%	-40%	-4%	208%	-68%	-21%
<b>Low Price</b>	-77%	193%	-65%	72%	28%	21%	-9%	19%	16%	-24%	-53%
	Country Homes - Bayfield										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 501,420	\$ 360,856	\$ 354,479	\$ 355,602	\$ 335,841	\$ 294,556	\$ 306,673	\$ 336,231	\$ 262,974	\$ 247,906	\$ 270,185
<b>Median Price</b>	\$ 444,450	\$ 350,000	\$ 299,900	\$ 324,000	\$ 319,900	\$ 291,250	\$ 276,500	\$ 263,750	\$ 256,500	\$ 195,000	\$ 243,250
<b>Total Volume</b>	\$ 22,062,501	\$ 11,186,550	\$ 10,988,850	\$ 14,579,700	\$ 13,769,500	\$ 7,069,350	\$ 10,426,902	\$ 9,414,470	\$ 7,100,300	\$ 5,688,050	\$ 8,105,555
<b>Number Sold</b>	44	31	31	41	41	24	34	28	27	23	30
<b>Avg. Days on Market</b>	72	82	117	131	136	107	121	153	173	174	107
<b>High Price</b>	\$ 1,275,000	\$ 720,000	\$ 888,000	\$ 765,000	\$ 825,000	\$ 1,170,000	\$ 600,000	\$ 850,000	\$ 500,000	\$ 800,000	\$ 650,000
<b>Low Price</b>	\$ 250,000	\$ 182,000	\$ 196,000	\$ 65,000	\$ 140,000	\$ 110,000	\$ 70,001	\$ 114,670	\$ 132,000	\$ 79,450	\$ 95,000
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	39%	2%	0%	6%	14%	-4%	-9%	28%	6%	-8%	6%
<b>Median Price</b>	27%	17%	-7%	1%	10%	5%	5%	3%	32%	-20%	22%
<b>Total Volume</b>	97%	2%	-25%	6%	95%	-32%	11%	33%	25%	-30%	188%
<b>Number Sold</b>	42%	0%	-24%	0%	71%	-29%	21%	4%	17%	-23%	173%
<b>Avg. Days on Market</b>	-12%	-30%	-11%	-4%	27%	-12%	-21%	-12%	-1%	63%	-33%
<b>High Price</b>	77%	-19%	16%	-7%	-29%	95%	-29%	70%	-38%	23%	3%
<b>Low Price</b>	37%	-7%	202%	-54%	27%	57%	-39%	-13%	66%	-16%	-24%

## 2nd Qtr Residential Sales Trends

	Country Homes - Ignacio										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 474,400	\$ 301,057	\$ 311,617	\$ 248,500	\$ 299,414	\$ 309,875	\$ 324,333	\$ -	\$ 241,733	\$ 285,000	\$ 180,800
<b>Median Price</b>	\$ 367,500	\$ 272,000	\$ 280,000	\$ 230,000	\$ 289,900	\$ 297,000	\$ 200,000	\$ -	\$ 200,000	\$ 340,000	\$ 197,500
<b>Total Volume</b>	\$ 4,744,000	\$ 2,107,400	\$ 2,181,323	\$ 1,242,500	\$ 2,095,900	\$ 2,479,000	\$ 973,000	\$ -	\$ 2,175,600	\$ 855,000	\$ 542,401
<b>Number Sold</b>	10	7	7	5	7	8	3	0	9	3	3
<b>Avg. Days on Market</b>	89	111	113	185	154	225	61	0	290	209	236
<b>High Price</b>	\$ 975,000	\$ 579,000	\$ 535,000	\$ 415,000	\$ 435,000	\$ 515,000	\$ 595,000	\$ -	\$ 515,000	\$ 365,000	\$ 214,901
<b>Low Price</b>	\$ 290,000	\$ 118,500	\$ 250,000	\$ 70,000	\$ 87,500	\$ 135,000	\$ 178,000	\$ -	\$ 73,200	\$ 150,000	\$ 130,000
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	58%	-3%	25%	-17%	-3%	-4%	None	-100%	-15%	58%	-3%
<b>Median Price</b>	35%	-3%	22%	-21%	-2%	49%	None	-100%	-41%	72%	0%
<b>Total Volume</b>	125%	-3%	76%	-41%	-15%	155%	None	-100%	154%	58%	-51%
<b>Number Sold</b>	43%	0%	40%	-29%	-13%	167%	None	-100%	200%	0%	-50%
<b>Avg. Days on Market</b>	-20%	-2%	-39%	20%	-32%	269%	None	-100%	39%	-11%	103%
<b>High Price</b>	68%	8%	29%	-5%	-16%	-13%	None	-100%	41%	70%	-28%
<b>Low Price</b>	145%	-53%	257%	-20%	-35%	-24%	None	-100%	-51%	15%	34%
	Country Homes - Vallecito										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 482,866	\$ 254,750	\$ 268,666	\$ 341,238	\$ 321,625	\$ 270,312	\$ 207,628	\$ 221,142	\$ 314,625	\$ 276,250	\$ 248,000
<b>Median Price</b>	\$ 413,500	\$ 239,900	\$ 232,500	\$ 294,000	\$ 320,000	\$ 247,500	\$ 162,500	\$ 208,000	\$ 307,500	\$ 276,250	\$ 162,000
<b>Total Volume</b>	\$ 5,794,400	\$ 1,273,750	\$ 806,000	\$ 3,071,150	\$ 2,573,000	\$ 2,162,500	\$ 1,453,400	\$ 1,548,000	\$ 1,366,500	\$ 552,500	\$ 744,000
<b>Number Sold</b>	12	5	3	9	8	8	7	7	4	2	3
<b>Avg. Days on Market</b>	91	67	140	147	70	211	197	161	150	226	261
<b>High Price</b>	\$ 829,000	\$ 354,900	\$ 465,000	\$ 595,000	\$ 580,000	\$ 487,500	\$ 385,000	\$ 415,000	\$ 630,000	\$ 417,500	\$ 422,000
<b>Low Price</b>	\$ 159,000	\$ 165,000	\$ 108,500	\$ 155,000	\$ 136,000	\$ 100,000	\$ 98,000	\$ 70,000	\$ 121,500	\$ 135,000	\$ 160,000
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	90%	-5%	-21%	6%	19%	30%	-6%	-30%	14%	11%	-19%
<b>Median Price</b>	72%	3%	-21%	-8%	29%	52%	-22%	-32%	11%	71%	-50%
<b>Total Volume</b>	355%	58%	-74%	19%	19%	49%	-6%	13%	147%	-26%	-39%
<b>Number Sold</b>	140%	67%	-67%	13%	0%	14%	0%	75%	100%	-33%	-25%
<b>Avg. Days on Market</b>	36%	-52%	-5%	110%	-67%	7%	22%	7%	-34%	-13%	93%
<b>High Price</b>	134%	-24%	-22%	3%	19%	27%	-7%	-34%	51%	-1%	7%
<b>Low Price</b>	-4%	52%	-30%	14%	36%	2%	40%	-42%	-10%	-16%	-13%

## 2nd Qtr Residential Sales Trends

	Country Homes - Durango Mountain Area										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 1,055,768	\$ 1,155,272	\$ 726,666	\$ 845,000	\$ 671,625	\$ 608,400	\$ 388,000	\$ 748,211	\$ 535,125	\$ 620,000	\$ 656,980
<b>Median Price</b>	\$ 995,000	\$ 745,000	\$ 685,000	\$ 699,500	\$ 671,625	\$ 435,000	\$ 341,500	\$ 475,000	\$ 615,500	\$ 620,000	\$ 650,000
<b>Total Volume</b>	\$ 11,613,450	\$ 5,776,362	\$ 2,180,000	\$ 5,070,000	\$ 1,343,250	\$ 3,042,000	\$ 1,552,000	\$ 6,733,900	\$ 4,281,000	\$ 1,240,000	\$ 3,284,900
<b>Number Sold</b>	11	5	3	6	2	5	4	9	8	2	5
<b>Avg. Days on Market</b>	112	176	72	216	196	183	201	209	124	301	533
<b>High Price</b>	\$ 1,708,950	\$ 2,350,000	\$ 975,000	\$ 1,900,000	\$ 675,000	\$ 1,250,000	\$ 699,000	\$ 2,000,000	\$ 700,000	\$ 887,500	\$ 960,000
<b>Low Price</b>	\$ 383,000	\$ 616,362	\$ 520,000	\$ 260,000	\$ 668,250	\$ 160,000	\$ 170,000	\$ 259,000	\$ 232,000	\$ 352,500	\$ 99,900
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	-9%	59%	-14%	26%	10%	57%	-48%	40%	-14%	-6%	14%
<b>Median Price</b>	34%	9%	-2%	4%	54%	27%	-28%	-23%	-1%	-5%	-89%
<b>Total Volume</b>	101%	165%	-57%	277%	-56%	96%	-77%	57%	245%	-62%	185%
<b>Number Sold</b>	120%	67%	-50%	200%	-60%	25%	-56%	13%	300%	-60%	150%
<b>Avg. Days on Market</b>	-36%	144%	-67%	10%	7%	-9%	-4%	69%	-59%	-44%	176%
<b>High Price</b>	-27%	141%	-49%	181%	-46%	79%	-65%	186%	-21%	-8%	37%
<b>Low Price</b>	-38%	19%	100%	-61%	318%	-6%	-34%	12%	-34%	253%	-78%
	Condo/Townhomes - Durango										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 437,615	\$ 344,693	\$ 356,489	\$ 365,741	\$ 350,709	\$ 306,422	\$ 304,020	\$ 299,786	\$ 281,172	\$ 289,741	\$ 270,488
<b>Median Price</b>	\$ 440,000	\$ 322,500	\$ 325,000	\$ 339,000	\$ 314,090	\$ 289,000	\$ 276,225	\$ 292,000	\$ 255,000	\$ 238,500	\$ 265,000
<b>Total Volume</b>	\$ 30,633,050	\$ 14,132,437	\$ 23,884,790	\$ 23,407,485	\$ 27,355,364	\$ 19,917,438	\$ 21,281,408	\$ 12,890,824	\$ 13,215,100	\$ 11,299,911	\$ 9,196,600
<b>Number Sold</b>	70	41	67	64	78	65	70	43	47	39	34
<b>Avg. Days on Market</b>	93	141	135	140	129	146	110	126	196	223	327
<b>High Price</b>	\$ 820,000	\$ 720,000	\$ 875,000	\$ 1,145,000	\$ 1,250,000	\$ 615,910	\$ 679,000	\$ 990,000	\$ 1,275,000	\$ 570,000	\$ 545,000
<b>Low Price</b>	\$ 131,300	\$ 114,000	\$ 155,000	\$ 115,000	\$ 75,000	\$ 128,900	\$ 78,500	\$ 98,000	\$ 83,000	\$ 92,500	\$ 93,000
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	27%	-3%	-3%	4%	14%	1%	1%	7%	-3%	7%	-6%
<b>Median Price</b>	36%	-1%	-4%	8%	9%	5%	-5%	15%	7%	-10%	-3%
<b>Total Volume</b>	117%	-41%	2%	-14%	37%	-6%	65%	-2%	17%	23%	-27%
<b>Number Sold</b>	71%	-39%	5%	-18%	20%	-7%	63%	-9%	21%	15%	-23%
<b>Avg. Days on Market</b>	-34%	4%	-4%	9%	-12%	33%	-13%	-36%	-12%	-32%	30%
<b>High Price</b>	14%	-18%	-24%	-8%	103%	-9%	-31%	-22%	124%	5%	-2%
<b>Low Price</b>	15%	-26%	35%	53%	-42%	64%	-20%	18%	-10%	-1%	-21%

## 2nd Qtr Residential Sales Trends

	<b>Condo/Townhomes - Bayfield</b>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 246,458	\$ 275,000	\$ -	\$ -	\$ 220,100	\$ 219,500	\$ 201,000	\$ -	\$ 145,000	\$ -	\$ 143,875
<b>Median Price</b>	\$ 231,000	\$ 275,000	\$ -	\$ -	\$ 212,500	\$ 218,000	\$ 201,000	\$ -	\$ 145,000	\$ -	\$ 153,875
<b>Total Volume</b>	\$ 1,232,290	\$ 550,000	\$ -	\$ -	\$ 1,100,500	\$ 878,000	\$ 402,000	\$ -	\$ 145,000	\$ -	\$ 615,500
<b>Number Sold</b>	5	2	0	0	5	4	2	0	1	0	4
<b>Avg. Days on Market</b>	37	86	0	0	118	56	163	0	120	0	65
<b>High Price</b>	\$ 280,540	\$ 275,000	\$ -	\$ -	\$ 242,000	\$ 237,000	\$ 210,000	\$ -	\$ 145,000	\$ -	\$ 170,000
<b>Low Price</b>	\$ 225,000	\$ 275,000	\$ -	\$ -	\$ 198,500	\$ 205,000	\$ 192,000	\$ -	\$ 145,000	\$ -	\$ 142,500
	<b>Percent Change from Previous Year</b>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	-10%	None	None	-100%	0%	9%	None	-100%	None	-100%	-29%
<b>Median Price</b>	-16%	None	None	-100%	-3%	8%	None	-100%	None	-100%	-24%
<b>Total Volume</b>	124%	None	None	-100%	25%	118%	None	-100%	None	-100%	203%
<b>Number Sold</b>	150%	None	None	-100%	25%	100%	None	-100%	None	-100%	300%
<b>Avg. Days on Market</b>	-57%	None	None	-100%	111%	-66%	None	-100%	None	-100%	117%
<b>High Price</b>	2%	None	None	-100%	2%	13%	None	-100%	None	-100%	-16%
<b>Low Price</b>	-18%	None	None	-100%	-3%	7%	None	-100%	None	-100%	-30%
	<b>Condo/Townhomes - Durango Mountain Area</b>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 459,632	\$ 390,941	\$ 349,390	\$ 190,715	\$ 252,644	\$ 361,855	\$ 150,831	\$ 268,588	\$ 157,671	\$ 213,812	\$ 263,069
<b>Median Price</b>	\$ 485,000	\$ 210,750	\$ 296,500	\$ 165,000	\$ 211,000	\$ 181,000	\$ 107,000	\$ 187,500	\$ 55,500	\$ 201,000	\$ 174,900
<b>Total Volume</b>	\$ 18,385,298	\$ 4,691,300	\$ 10,481,700	\$ 4,958,600	\$ 4,547,600	\$ 6,151,550	\$ 2,413,300	\$ 4,297,411	\$ 2,207,400	\$ 1,710,499	\$ 3,419,900
<b>Number Sold</b>	40	12	30	26	18	17	16	16	14	8	13
<b>Avg. Days on Market</b>	98	81	147	169	195	160	285	147	283	489	596
<b>High Price</b>	\$ 1,125,000	\$ 1,050,000	\$ 995,000	\$ 580,000	\$ 775,000	\$ 1,250,000	\$ 763,000	\$ 810,000	\$ 570,000	\$ 522,500	\$ 675,000
<b>Low Price</b>	\$ 80,000	\$ 83,000	\$ 69,900	\$ 55,000	\$ 52,000	\$ 32,500	\$ 33,000	\$ 57,000	\$ 29,000	\$ 24,500	\$ 25,000
	<b>Percent Change from Previous Year</b>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	18%	12%	83%	-25%	-30%	140%	-44%	70%	-26%	-19%	-44%
<b>Median Price</b>	130%	-29%	80%	-22%	17%	69%	-43%	238%	-72%	15%	-55%
<b>Total Volume</b>	292%	-55%	111%	9%	-26%	155%	-44%	95%	29%	-50%	-27%
<b>Number Sold</b>	233%	-60%	15%	44%	6%	6%	0%	14%	75%	-38%	30%
<b>Avg. Days on Market</b>	21%	-45%	-13%	-13%	22%	-44%	94%	-48%	-42%	-18%	25%
<b>High Price</b>	7%	6%	72%	-25%	-38%	64%	-6%	42%	9%	-23%	-21%
<b>Low Price</b>	-4%	19%	27%	6%	60%	-2%	-42%	97%	18%	-2%	-60%



## 2nd Qtr Farm-Land-Business Sales Trends

	<b>Farm/Ranch (La Plata County Combined)</b>										
	<b>2021 Q2</b>	<b>2020 Q2</b>	<b>2019 Q2</b>	<b>2018 Q2</b>	<b>2017 Q2</b>	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>
<b>Average Price</b>	\$ 615,250	\$ 1,659,000	\$ 349,450	\$ 1,947,500	\$ -	\$ 995,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 873,750	\$ 709,000
<b>Median Price</b>	\$ 596,000	\$ 850,000	\$ 349,450	\$ 1,947,500	\$ -	\$ 995,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 873,750	\$ 709,000
<b>Total Volume</b>	\$ 2,461,000	\$ 4,977,000	\$ 698,900	\$ 3,895,000	\$ -	\$ 1,990,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 1,747,500	\$ 1,418,000
<b>Number Sold</b>	4	3	2	2	0	2	1	1	1	2	2
<b>Avg. Days on Market</b>	407	285	329	262	0	183	420	372	482	462	547
<b>High Price</b>	\$ 1,092,000	\$ 3,282,000	\$ 374,900	\$ 2,950,000	\$ -	\$ 1,100,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 1,260,000	\$ 1,000,000
<b>Low Price</b>	\$ 177,000	\$ 845,000	\$ 324,000	\$ 945,000	\$ -	\$ 890,000	\$ 558,750	\$ 890,000	\$ 1,500,000	\$ 487,500	\$ 418,000
	<b>Percent Change from Previous Year</b>										
	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Average Price</b>	-63%	375%	-82%	None	-100%	78%	-37%	-41%	72%	23%	-7%
<b>Median Price</b>	-30%	143%	-82%	None	-100%	78%	-37%	-41%	72%	23%	-7%
<b>Total Volume</b>	-51%	612%	-82%	None	-100%	256%	-37%	-41%	-14%	23%	85%
<b>Number Sold</b>	33%	50%	0%	None	-100%	100%	0%	0%	-50%	0%	100%
<b>Avg. Days on Market</b>	43%	-13%	26%	None	-100%	-56%	13%	-23%	4%	-16%	860%
<b>High Price</b>	-67%	775%	-87%	None	-100%	97%	-37%	-41%	19%	26%	31%
<b>Low Price</b>	-79%	161%	-66%	None	-100%	59%	-37%	-41%	208%	17%	-45%
	<b>Land (InTown) Durango</b>										
	<b>2021 Q2</b>	<b>2020 Q2</b>	<b>2019 Q2</b>	<b>2018 Q2</b>	<b>2017 Q2</b>	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>
<b>Average Price</b>	\$ 189,393	\$ 750,000	\$ 202,214	\$ 185,780	\$ 251,150	\$ 211,166	\$ 223,129	\$ 260,833	\$ 169,867	\$ 201,916	\$ 272,675
<b>Median Price</b>	\$ 178,150	\$ 750,000	\$ 175,000	\$ 197,000	\$ 210,000	\$ 167,000	\$ 197,437	\$ 97,500	\$ 139,000	\$ 195,500	\$ 251,000
<b>Total Volume</b>	\$ 3,030,300	\$ 750,000	\$ 1,415,500	\$ 928,900	\$ 2,511,500	\$ 1,267,000	\$ 1,338,775	\$ 782,500	\$ 2,208,275	\$ 1,211,500	\$ 2,181,400
<b>Number Sold</b>	16	1	7	5	10	6	6	3	13	6	8
<b>Avg. Days on Market</b>	531	377	165	393	142	132	962	973	328	772	606
<b>High Price</b>	\$ 314,000	\$ 750,000	\$ 349,000	\$ 285,000	\$ 450,000	\$ 373,000	\$ 350,000	\$ 590,000	\$ 325,000	\$ 325,000	\$ 650,000
<b>Low Price</b>	\$ 109,000	\$ 750,000	\$ 121,000	\$ 50,000	\$ 145,000	\$ 95,000	\$ 145,000	\$ 95,000	\$ 85,000	\$ 50,500	\$ 95,000
	<b>Percent Change from Previous Year</b>										
	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Average Price</b>	-75%	271%	9%	-26%	19%	-5%	-14%	54%	-16%	-26%	102%
<b>Median Price</b>	-76%	329%	-11%	-6%	26%	-15%	102%	-30%	-29%	-22%	86%
<b>Total Volume</b>	304%	-47%	52%	-63%	98%	-5%	71%	-65%	82%	-44%	708%
<b>Number Sold</b>	1500%	-86%	40%	-50%	67%	0%	100%	-77%	117%	-25%	300%
<b>Avg. Days on Market</b>	41%	128%	-58%	177%	8%	-86%	-1%	197%	-58%	27%	-7%
<b>High Price</b>	-58%	115%	22%	-37%	21%	7%	-41%	82%	0%	-50%	319%
<b>Low Price</b>	-85%	520%	142%	-66%	53%	-34%	53%	12%	68%	-47%	-17%

## 2nd Qtr Farm-Land-Business Sales Trends

	<b>Land (In Town) Bayfield</b>										
	<b>2021 Q2</b>	<b>2020 Q2</b>	<b>2019 Q2</b>	<b>2018 Q2</b>	<b>2017 Q2</b>	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>
<b>Average Price</b>	\$ 85,000	\$ -	\$ -	\$ 104,500	\$ 47,900	\$ 45,271	\$ 81,857	\$ 35,000	\$ 80,500	\$ -	\$ 41,000
<b>Median Price</b>	\$ 85,000	\$ -	\$ -	\$ 69,000	\$ 42,500	\$ 45,000	\$ 62,000	\$ 35,000	\$ 53,500	\$ -	\$ 41,000
<b>Total Volume</b>	\$ 340,000	\$ -	\$ -	\$ 418,000	\$ 239,500	\$ 316,900	\$ 573,000	\$ 35,000	\$ 241,500	\$ -	\$ 82,000
<b>Number Sold</b>	4	0	0	4	5	7	7	1	3	0	2
<b>Avg. Days on Market</b>	664	0	0	162	74	234	265	869	585	0	426
<b>High Price</b>	\$ 85,000	\$ -	\$ -	\$ 240,000	\$ 65,000	\$ 79,500	\$ 216,000	\$ 35,000	\$ 150,000	\$ -	\$ 44,000
<b>Low Price</b>	\$ 85,000	\$ -	\$ -	\$ 40,000	\$ 42,000	\$ 28,000	\$ 35,000	\$ 35,000	\$ 38,000	\$ -	\$ 38,000
	<b>Percent Change from Previous Year</b>										
	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Average Price</b>	None	None	-100%	118%	6%	-45%	134%	-57%	None	-100%	-45%
<b>Median Price</b>	None	None	-100%	62%	-6%	-27%	77%	-35%	None	-100%	-49%
<b>Total Volume</b>	None	None	-100%	75%	-24%	-45%	1537%	-86%	None	-100%	-64%
<b>Number Sold</b>	None	None	-100%	-20%	-29%	0%	600%	-67%	None	-100%	-33%
<b>Avg. Days on Market</b>	None	None	-100%	119%	-68%	-12%	-70%	49%	None	-100%	65%
<b>High Price</b>	None	None	-100%	269%	-18%	-63%	517%	-77%	None	-100%	-56%
<b>Low Price</b>	None	None	-100%	-5%	50%	-20%	0%	-8%	None	-100%	-14%
	<b>Land (In Town) Ignacio</b>										
	<b>2021 Q2</b>	<b>2020 Q2</b>	<b>2019 Q2</b>	<b>2018 Q2</b>	<b>2017 Q2</b>	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>
<b>Average Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -
<b>Median Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -
<b>Total Volume</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -
<b>Number Sold</b>	0	0	0	0	0	0	1	0	0	0	0
<b>Avg. Days on Market</b>	0	0	0	0	0	0	0	0	0	0	0
<b>High Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -
<b>Low Price</b>	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 24,900	\$ -	\$ -	\$ -	\$ -
	<b>Percent Change from Previous Year</b>										
	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Average Price</b>	None	None	None	None	None	-100%	None	None	None	None	None
<b>Median Price</b>	None	None	None	None	None	-100%	None	None	None	None	None
<b>Total Volume</b>	None	None	None	None	None	-100%	None	None	None	None	None
<b>Number Sold</b>	None	None	None	None	None	-100%	None	None	None	None	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	None	None	None
<b>High Price</b>	None	None	None	None	None	-100%	None	None	None	None	None
<b>Low Price</b>	None	None	None	None	None	-100%	None	None	None	None	None

## 2nd Qtr Farm-Land-Business Sales Trends

	<i>Land (La Plata County Combined) Lots Under 1 Acre</i>										
	<i>2021 Q2</i>	<i>2020 Q2</i>	<i>2019 Q2</i>	<i>2018 Q2</i>	<i>2017 Q2</i>	<i>2016 Q2</i>	<i>2015 Q2</i>	<i>2014 Q2</i>	<i>2013 Q2</i>	<i>2012 Q2</i>	<i>2011 Q2</i>
<b>Average Price</b>	\$ 184,111	\$ 99,187	\$ 98,443	\$ 97,337	\$ 126,139	\$ 120,271	\$ 75,000	\$ 80,985	\$ 142,523	\$ 29,420	\$ 93,468
<b>Median Price</b>	\$ 174,000	\$ 93,250	\$ 117,500	\$ 109,000	\$ 115,000	\$ 128,250	\$ 50,000	\$ 107,000	\$ 142,000	\$ 2,854	\$ 97,400
<b>Total Volume</b>	\$ 8,285,000	\$ 793,500	\$ 2,264,200	\$ 1,460,062	\$ 2,901,200	\$ 1,683,800	\$ 825,000	\$ 566,900	\$ 1,852,800	\$ 1,000,300	\$ 1,028,150
<b>Number Sold</b>	45	8	23	15	23	14	11	7	13	34	11
<b>Avg. Days on Market</b>	110	293	162	254	297	343	340	227	185	510	163
<b>High Price</b>	\$ 324,000	\$ 189,600	\$ 175,000	\$ 189,000	\$ 244,000	\$ 167,500	\$ 155,000	\$ 150,000	\$ 210,000	\$ 149,900	\$ 197,000
<b>Low Price</b>	\$ 12,000	\$ 9,400	\$ 2,100	\$ 22,000	\$ 9,000	\$ 50,000	\$ 5,500	\$ 10,500	\$ 32,500	\$ 1,734	\$ 14,850
	<i>Percent Change from Previous Year</i>										
	<i>2021</i>	<i>2020</i>	<i>2019</i>	<i>2018</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>
<b>Average Price</b>	86%	1%	1%	-23%	5%	60%	-7%	-43%	384%	-69%	-27%
<b>Median Price</b>	87%	-21%	8%	-5%	-10%	157%	-53%	-25%	4875%	-97%	-3%
<b>Total Volume</b>	944%	-65%	55%	-50%	72%	104%	46%	-69%	85%	-3%	0%
<b>Number Sold</b>	463%	-65%	53%	-35%	64%	27%	57%	-46%	-62%	209%	38%
<b>Avg. Days on Market</b>	-62%	81%	-36%	-14%	-13%	1%	50%	23%	-64%	213%	-35%
<b>High Price</b>	71%	8%	-7%	-23%	46%	8%	3%	-29%	40%	-24%	-42%
<b>Low Price</b>	28%	348%	-90%	144%	-82%	809%	-48%	-68%	1774%	-88%	-75%
	<i>Land (La Plata County Combined) 1 - 9.99 Acres</i>										
	<i>2021 Q2</i>	<i>2020 Q2</i>	<i>2019 Q2</i>	<i>2018 Q2</i>	<i>2017 Q2</i>	<i>2016 Q2</i>	<i>2015 Q2</i>	<i>2014 Q2</i>	<i>2013 Q2</i>	<i>2012 Q2</i>	<i>2011 Q2</i>
<b>Average Price</b>	\$ 178,766	\$ 76,125	\$ 107,926	\$ 122,117	\$ 167,422	\$ 115,597	\$ 73,345	\$ 70,136	\$ 173,230	\$ 119,007	\$ 133,263
<b>Median Price</b>	\$ 87,450	\$ 21,000	\$ 51,500	\$ 121,500	\$ 122,500	\$ 115,000	\$ 70,000	\$ 66,000	\$ 130,000	\$ 88,000	\$ 120,000
<b>Total Volume</b>	\$ 9,295,850	\$ 304,500	\$ 1,618,900	\$ 3,541,400	\$ 5,190,100	\$ 2,427,551	\$ 1,246,875	\$ 771,500	\$ 2,252,000	\$ 1,666,100	\$ 1,465,900
<b>Number Sold</b>	52	4	15	29	31	21	17	11	13	14	11
<b>Avg. Days on Market</b>	143	296	242	220	229	293	257	517	303	200	233
<b>High Price</b>	\$ 1,892,100	\$ 250,000	\$ 437,000	\$ 361,500	\$ 670,000	\$ 275,000	\$ 160,000	\$ 125,000	\$ 300,000	\$ 290,000	\$ 295,000
<b>Low Price</b>	\$ 8,500	\$ 12,500	\$ 5,000	\$ 9,000	\$ 12,000	\$ 21,000	\$ 9,375	\$ 9,000	\$ 42,500	\$ 15,000	\$ 10,000
	<i>Percent Change from Previous Year</i>										
	<i>2021</i>	<i>2020</i>	<i>2019</i>	<i>2018</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>
<b>Average Price</b>	135%	-29%	-12%	-27%	45%	58%	5%	-60%	46%	-11%	-1%
<b>Median Price</b>	316%	-59%	-58%	-1%	7%	64%	6%	-49%	48%	-27%	-3%
<b>Total Volume</b>	2953%	-81%	-54%	-32%	114%	95%	62%	-66%	35%	14%	9%
<b>Number Sold</b>	1200%	-73%	-48%	-6%	48%	24%	55%	-15%	-7%	27%	10%
<b>Avg. Days on Market</b>	-52%	22%	10%	-4%	-22%	14%	-50%	71%	52%	-14%	8%
<b>High Price</b>	657%	-43%	21%	-46%	144%	72%	28%	-58%	3%	-2%	0%
<b>Low Price</b>	-32%	150%	-44%	-25%	-43%	124%	4%	-79%	183%	50%	-50%

## 2nd Qtr Farm-Land-Business Sales Trends

	<i>Land (La Plata County Combined) 10 to 34.99 Acres</i>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 303,818	\$ 180,000	\$ 152,135	\$ 115,000	\$ 420,475	\$ 80,100	\$ 197,500	\$ 185,000	\$ 91,666	\$ 223,700	\$ 205,000
<b>Median Price</b>	\$ 185,000	\$ 180,000	\$ 155,000	\$ 115,000	\$ 272,450	\$ 69,500	\$ 170,000	\$ 140,000	\$ 80,000	\$ 217,400	\$ 205,000
<b>Total Volume</b>	\$ 3,342,000	\$ 180,000	\$ 1,064,950	\$ 230,000	\$ 1,681,900	\$ 400,500	\$ 1,382,500	\$ 740,000	\$ 275,000	\$ 894,800	\$ 410,000
<b>Number Sold</b>	11	1	7	2	4	5	7	4	3	4	2
<b>Avg. Days on Market</b>	292	330	207	124	91	370	187	427	436	197	143
<b>High Price</b>	\$ 1,600,000	\$ 180,000	\$ 270,000	\$ 125,000	\$ 975,000	\$ 169,000	\$ 360,000	\$ 425,000	\$ 125,000	\$ 410,000	\$ 365,000
<b>Low Price</b>	\$ 58,000	\$ 180,000	\$ 35,000	\$ 105,000	\$ 162,000	\$ 28,000	\$ 77,000	\$ 35,000	\$ 70,000	\$ 50,000	\$ 45,000
	<i>Percent Change from Previous Year</i>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	69%	18%	32%	-73%	425%	-59%	7%	102%	-59%	9%	247%
<b>Median Price</b>	3%	16%	35%	-58%	292%	-59%	21%	75%	-63%	6%	247%
<b>Total Volume</b>	1757%	-83%	363%	-86%	320%	-71%	87%	169%	-69%	118%	595%
<b>Number Sold</b>	1000%	-86%	250%	-50%	-20%	-29%	75%	33%	-25%	100%	100%
<b>Avg. Days on Market</b>	-12%	59%	67%	36%	-75%	98%	-56%	-2%	121%	38%	297%
<b>High Price</b>	789%	-33%	116%	-87%	477%	-53%	-15%	240%	-70%	12%	519%
<b>Low Price</b>	-68%	414%	-67%	-35%	479%	-64%	120%	-50%	40%	11%	-24%
	<i>Land (La Plata County Combined) 35 Acres +</i>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 275,300	\$ 212,071	\$ 116,480	\$ 216,940	\$ 226,136	\$ 147,161	\$ 157,500	\$ 300,300	\$ 148,416	\$ 255,277	\$ 418,900
<b>Median Price</b>	\$ 198,000	\$ 173,500	\$ 95,000	\$ 144,500	\$ 147,500	\$ 134,950	\$ 110,000		\$ 101,500	\$ 235,000	\$ 189,500
<b>Total Volume</b>	\$ 7,433,100	\$ 1,484,500	\$ 582,400	\$ 2,169,400	\$ 2,487,500	\$ 1,324,450	\$ 1,102,500	<b>Previous</b>	\$ 890,500	\$ 2,297,500	\$ 2,094,500
<b>Number Sold</b>	27	7	5	10	11	9	7	11	6	9	5
<b>Avg. Days on Market</b>	258	258	216	144	264	173	210	255	311	349	432
<b>High Price</b>	\$ 960,000	\$ 425,000	\$ 212,500	\$ 905,000	\$ 650,000	\$ 250,000	\$ 280,000	\$ 700,000	\$ 312,500	\$ 550,000	\$ 840,000
<b>Low Price</b>	\$ 4,100	\$ 55,000	\$ 69,900	\$ 37,000	\$ 49,000	\$ 30,000	\$ 98,500	\$ 90,000	\$ 60,000	\$ 50,000	\$ 45,000
	<i>Percent Change from Previous Year</i>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	30%	82%	-46%	-4%	54%	-7%	-48%	102%	-42%	-39%	38%
<b>Median Price</b>	14%	83%	-34%	-2%	9%	23%	None	-100%	-57%	24%	-14%
<b>Total Volume</b>	401%	155%	-73%	-13%	88%	20%	None	None	-61%	10%	73%
<b>Number Sold</b>	286%	40%	-50%	-9%	22%	29%	-36%	83%	-33%	80%	25%
<b>Avg. Days on Market</b>	0%	19%	50%	-45%	53%	-18%	-18%	-18%	-11%	-19%	-7%
<b>High Price</b>	126%	100%	-77%	39%	160%	-11%	-60%	124%	-43%	-35%	39%
<b>Low Price</b>	-93%	-21%	89%	-24%	63%	-70%	9%	50%	20%	11%	-73%



## 2nd Qtr Farm-Land-Business Sales Trends

	<i>Land (La Plata County Combined) Durango Mountain Area (Resort)</i>										
	<i>2021 Q2</i>	<i>2020 Q2</i>	<i>2019 Q2</i>	<i>2018 Q2</i>	<i>2017 Q2</i>	<i>2016 Q2</i>	<i>2015 Q2</i>	<i>2014 Q2</i>	<i>2013 Q2</i>	<i>2012 Q2</i>	<i>2011 Q2</i>
<b>Average Price</b>	\$ 218,529	\$ 207,666	\$ 157,000	\$ 260,833	\$ 154,075	\$ -	\$ 588,300	\$ 93,475	\$ 491,666	\$ 162,500	\$ 113,250
<b>Median Price</b>	\$ 167,000	\$ 88,000	\$ 157,000	\$ 167,500	\$ 160,000	\$ -	\$ 750,000	\$ 79,000	\$ 140,000	\$ 167,500	\$ 113,250
<b>Total Volume</b>	\$ 4,807,650	\$ 623,000	\$ 314,000	\$ 782,500	\$ 1,848,900	\$ -	\$ 1,764,900	\$ 373,900	\$ 1,475,000	\$ 650,000	\$ 226,500
<b>Number Sold</b>	22	3	2	3	12	0	3	4	5	4	2
<b>Avg. Days on Market</b>	231	35	457	1,495	208	0	224	79	140	416	500
<b>High Price</b>	\$ 825,000	\$ 450,000	\$ 189,000	\$ 491,000	\$ 300,000	\$ -	\$ 925,000	\$ 160,000	\$ 1,200,000	\$ 280,000	\$ 150,000
<b>Low Price</b>	\$ 47,250	\$ 85,000	\$ 125,000	\$ 124,000	\$ 70,000	\$ -	\$ 89,900	\$ 55,900	\$ 135,000	\$ 35,000	\$ 76,500
	<i>Percent Change from Previous Year</i>										
	<i>2021</i>	<i>2020</i>	<i>2019</i>	<i>2018</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>
<b>Average Price</b>	5%	32%	-40%	69%	None	-100%	529%	-81%	203%	43%	-31%
<b>Median Price</b>	90%	-44%	-6%	5%	None	-100%	849%	-44%	-16%	48%	-31%
<b>Total Volume</b>	672%	98%	-60%	-58%	None	-100%	372%	-75%	127%	187%	-31%
<b>Number Sold</b>	633%	50%	-33%	-75%	None	-100%	-25%	-20%	25%	100%	0%
<b>Avg. Days on Market</b>	560%	-92%	-69%	619%	None	-100%	184%	-44%	-66%	-17%	762%
<b>High Price</b>	83%	138%	-62%	64%	None	-100%	478%	-87%	329%	87%	-34%
<b>Low Price</b>	-44%	-32%	1%	77%	None	-100%	61%	-59%	286%	-54%	-23%
	<i>Business &amp; Income (La Plata County Combined) Business Opportunities</i>										
	<i>2021 Q2</i>	<i>2020 Q2</i>	<i>2019 Q2</i>	<i>2018 Q2</i>	<i>2017 Q2</i>	<i>2016 Q2</i>	<i>2015 Q2</i>	<i>2014 Q2</i>	<i>2013 Q2</i>	<i>2012 Q2</i>	<i>2011 Q2</i>
<b>Average Price</b>	\$ -	\$ -	\$ 199,000	\$ 285,000	\$ 190,000	\$ 153,333	\$ 250,000	\$ 116,666	\$ 136,750	\$ 150,000	\$ -
<b>Median Price</b>	\$ -	\$ -	\$ 199,000	\$ 285,000	\$ 190,000	\$ 150,000	\$ 250,000	\$ 85,000	\$ 136,750	\$ 150,000	\$ -
<b>Total Volume</b>	\$ -	\$ -	\$ 199,000	\$ 570,000	\$ 190,000	\$ 460,000	\$ 250,000	\$ 350,000	\$ 273,500	\$ 150,000	\$ -
<b>Number Sold</b>	0	0	1	2	1	3	1	3	2	1	0
<b>Avg. Days on Market</b>	0	0	266	152	1,129	148	584	128	436	766	0
<b>High Price</b>	\$ -	\$ -	\$ 199,000	\$ 460,000	\$ 190,000	\$ 175,000	\$ 250,000	\$ 200,000	\$ 214,000	\$ 150,000	\$ -
<b>Low Price</b>	\$ -	\$ -	\$ 199,000	\$ 110,000	\$ 190,000	\$ 135,000	\$ 250,000	\$ 65,000	\$ 59,500	\$ 150,000	\$ -
	<i>Percent Change from Previous Year</i>										
	<i>2021</i>	<i>2020</i>	<i>2019</i>	<i>2018</i>	<i>2017</i>	<i>2016</i>	<i>2015</i>	<i>2014</i>	<i>2013</i>	<i>2012</i>	<i>2011</i>
<b>Average Price</b>	None	-100%	-30%	50%	24%	-39%	114%	-15%	-9%	None	-100%
<b>Median Price</b>	None	-100%	-30%	50%	27%	-40%	194%	-38%	-9%	None	-100%
<b>Total Volume</b>	None	-100%	-65%	200%	-59%	84%	-29%	28%	82%	None	-100%
<b>Number Sold</b>	None	-100%	-50%	100%	-67%	200%	-67%	50%	100%	None	-100%
<b>Avg. Days on Market</b>	None	-100%	75%	-87%	663%	-75%	356%	-71%	-43%	None	-100%
<b>High Price</b>	None	-100%	-57%	142%	9%	-30%	25%	-7%	43%	None	-100%
<b>Low Price</b>	None	-100%	81%	-42%	41%	-46%	285%	9%	-60%	None	-100%

## 2nd Qtr Farm-Land-Business Sales Trends

	<i>Business &amp; Income (La Plata County Combined) Commercial Land</i>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 890,000	\$ -	\$ 406,500	\$ 1,336,625	\$ 235,000	\$ -	\$ 285,350	\$ 564,000	\$ 252,500	\$ 2,750,000	\$ 208,485
<b>Median Price</b>	\$ 300,000	\$ -	\$ 307,500	\$ 673,750	\$ 235,000	\$ -	\$ 285,350	\$ 564,000	\$ 252,500	\$ 2,750,000	\$ 208,485
<b>Total Volume</b>	\$ 4,450,000	\$ -	\$ 1,626,000	\$ 5,346,500	\$ 470,000	\$ -	\$ 570,700	\$ 1,128,000	\$ 505,000	\$ 2,750,000	\$ 416,970
<b>Number Sold</b>	5	0	4	4	2	0	2	2	2	1	2
<b>Avg. Days on Market</b>	568	0	261	637	98	0	61	106	541	1494	422
<b>High Price</b>	\$ 2,650,000	\$ -	\$ 950,000	\$ 3,500,000	\$ 245,000	\$ -	\$ 289,000	\$ 1,000,000	\$ 300,000	\$ 2,750,000	\$ 260,000
<b>Low Price</b>	\$ 75,000	\$ -	\$ 61,000	\$ 499,000	\$ 225,000	\$ -	\$ 281,700	\$ 128,000	\$ 205,000	\$ 2,750,000	\$ 156,970
	<i>Percent Change from Previous Year</i>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	None	-100%	-70%	469%	None	-100%	-49%	123%	-91%	1219%	None
<b>Median Price</b>	None	-100%	-54%	187%	None	-100%	-49%	123%	-91%	1219%	None
<b>Total Volume</b>	None	-100%	-70%	1038%	None	-100%	-49%	123%	-82%	560%	None
<b>Number Sold</b>	None	-100%	0%	100%	None	-100%	0%	0%	100%	-50%	None
<b>Avg. Days on Market</b>	None	-100%	-59%	550%	None	-100%	-42%	-80%	-64%	254%	None
<b>High Price</b>	None	-100%	-73%	1329%	None	-100%	-71%	233%	-89%	958%	None
<b>Low Price</b>	None	-100%	-88%	122%	None	-100%	120%	-38%	-93%	1652%	None
	<i>Business &amp; Income (La Plata County Combined) Mobile/Modular - No Land</i>										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 68,755	\$ 28,640	\$ 41,956	\$ 37,456	\$ 33,000	\$ 25,450	\$ 74,250	\$ 23,000	\$ 19,000	\$ 22,000	\$ -
<b>Median Price</b>	\$ 67,500	\$ 30,900	\$ 41,075	\$ 36,450	\$ 32,000	\$ 29,250	\$ 74,250	\$ 23,000	\$ 19,000	\$ 22,000	\$ -
<b>Total Volume</b>	\$ 618,800	\$ 143,200	\$ 335,650	\$ 299,650	\$ 99,000	\$ 127,250	\$ 148,500	\$ 23,000	\$ 19,000	\$ 22,000	\$ -
<b>Number Sold</b>	9	5	8	8	3	5	2	1	1	1	0
<b>Avg. Days on Market</b>	58	101	84	57	22	91	58	96	230	77	0
<b>High Price</b>	\$ 105,000	\$ 43,900	\$ 75,000	\$ 58,500	\$ 47,000	\$ 48,500	\$ 113,500	\$ 23,000	\$ 19,000	\$ 22,000	\$ -
<b>Low Price</b>	\$ 33,500	\$ 15,000	\$ 20,500	\$ 16,000	\$ 20,000	\$ 5,000	\$ 35,000	\$ 23,000	\$ 19,000	\$ 22,000	\$ -
	<i>Percent Change from Previous Year</i>										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	140%	-32%	12%	14%	30%	-66%	223%	21%	-14%	None	-100%
<b>Median Price</b>	118%	-25%	13%	14%	9%	-61%	223%	21%	-14%	None	-100%
<b>Total Volume</b>	332%	-57%	12%	203%	-22%	-14%	546%	21%	-14%	None	-100%
<b>Number Sold</b>	80%	-38%	0%	167%	-40%	150%	100%	0%	0%	None	-100%
<b>Avg. Days on Market</b>	-43%	20%	47%	159%	-76%	57%	-40%	-58%	199%	None	-100%
<b>High Price</b>	139%	-41%	28%	24%	-3%	-57%	393%	21%	-14%	None	-100%
<b>Low Price</b>	123%	-27%	28%	-20%	300%	-86%	52%	21%	-14%	None	-100%

## 2nd Qtr Farm-Land-Business Sales Trends

	<i>Business &amp; Income (La Plata County Combined) Multi-Family</i>										
	<b>2021 Q2</b>	<b>2020 Q2</b>	<b>2019 Q2</b>	<b>2018 Q2</b>	<b>2017 Q2</b>	<b>2016 Q2</b>	<b>2015 Q2</b>	<b>2014 Q2</b>	<b>2013 Q2</b>	<b>2012 Q2</b>	<b>2011 Q2</b>
<b>Average Price</b>	\$ 3,524,500	\$ 593,000	\$ 3,381,250	\$ 1,206,666	\$ 735,666	\$ 379,100	\$ 728,125	\$ 497,000	\$ 477,166	\$ 415,500	\$ 399,000
<b>Median Price</b>	\$ 3,524,500	\$ 593,000	\$ 3,381,250	\$ 950,000	\$ 602,000	\$ 342,300	\$ 556,250	\$ 497,000	\$ 514,000	\$ 400,000	\$ 399,000
<b>Total Volume</b>	\$ 7,049,000	\$ 593,000	\$ 6,762,500	\$ 3,620,000	\$ 2,207,000	\$ 1,137,300	\$ 2,912,500	\$ 497,000	\$ 1,431,500	\$ 2,077,500	\$ 399,000
<b>Number Sold</b>	2	1	2	3	3	3	4	1	2	5	1
<b>Avg. Days on Market</b>	82	48	66	138	165	410	64	82	41	172	70
<b>High Price</b>	\$ 6,500,000	\$ 593,000	\$ 6,400,000	\$ 1,720,000	\$ 1,060,000	\$ 515,000	\$ 1,350,000	\$ 497,000	\$ 527,500	\$ 575,000	\$ 399,000
<b>Low Price</b>	\$ 549,000	\$ 593,000	\$ 362,500	\$ 950,000	\$ 545,000	\$ 280,000	\$ 450,000	\$ 497,000	\$ 390,000	\$ 342,500	\$ 399,000
	<i>Percent Change from Previous Year</i>										
	<b>2021</b>	<b>2020</b>	<b>2019</b>	<b>2018</b>	<b>2017</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>	<b>2013</b>	<b>2012</b>	<b>2011</b>
<b>Average Price</b>	494%	-82%	180%	64%	94%	-48%	47%	4%	15%	4%	None
<b>Median Price</b>	494%	-82%	256%	58%	76%	-38%	12%	-3%	29%	0%	None
<b>Total Volume</b>	1089%	-91%	87%	64%	94%	-61%	486%	-65%	-31%	421%	None
<b>Number Sold</b>	100%	-50%	-33%	0%	0%	-25%	300%	-50%	-60%	400%	None
<b>Avg. Days on Market</b>	71%	-27%	-52%	-16%	-60%	541%	-22%	100%	-76%	146%	None
<b>High Price</b>	996%	-91%	272%	62%	106%	-62%	172%	-6%	-8%	44%	None
<b>Low Price</b>	-7%	64%	-62%	74%	95%	-38%	-9%	27%	14%	-14%	None



## 2nd Qtr Fractional Sales Trends

	1/8 Share Fractional - RESORT										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 90,600	\$ 99,000	\$ 230,375	\$ -	\$ -	\$ -	\$ 80,455	\$ -	\$ 217,000	\$ -	\$ -
<b>Median Price</b>	\$ 99,950	\$ 99,000	\$ 230,375	\$ -	\$ -	\$ -	\$ 80,455	\$ -	\$ 217,000	\$ -	\$ -
<b>Total Volume</b>	\$ 362,400	\$ 99,000	\$ 460,750	\$ -	\$ -	\$ -	\$ 160,910	\$ -	\$ 434,000	\$ -	\$ -
<b>Number Sold</b>	4	1	2	0	0	0	2	0	2	0	0
<b>Avg. Days on Market</b>	123	25	284	0	0	0	132	0	47	0	0
<b>High Price</b>	\$ 105,000	\$ 99,000	\$ 400,000	\$ -	\$ -	\$ -	\$ 87,500	\$ -	\$ 219,000	\$ -	\$ -
<b>Low Price</b>	\$ 57,500	\$ 99,000	\$ 60,750	\$ -	\$ -	\$ -	\$ 73,410	\$ -	\$ 215,000	\$ -	\$ -
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	-8%	-57%	None	None	None	-100%	None	-100%	None	None	-100%
<b>Median Price</b>	1%	-57%	None	None	None	-100%	None	-100%	None	None	-100%
<b>Total Volume</b>	266%	-79%	None	None	None	-100%	None	-100%	None	None	-100%
<b>Number Sold</b>	300%	-50%	None	None	None	-100%	None	-100%	None	None	-100%
<b>Avg. Days on Market</b>	392%	-91%	None	None	None	-100%	None	-100%	None	None	-100%
<b>High Price</b>	6%	-75%	None	None	None	-100%	None	-100%	None	None	-100%
<b>Low Price</b>	-42%	63%	None	None	None	-100%	None	-100%	None	None	-100%
	1/4 Share Fractional - Resort										
	2021 Q2	2020 Q2	2019 Q2	2018 Q2	2017 Q2	2016 Q2	2015 Q2	2014 Q2	2013 Q2	2012 Q2	2011 Q2
<b>Average Price</b>	\$ 28,500	\$ -	\$ -	\$ 69,333	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000
<b>Median Price</b>	\$ 28,500	\$ -	\$ -	\$ 70,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000
<b>Total Volume</b>	\$ 28,500	\$ -	\$ -	\$ 208,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000
<b>Number Sold</b>	1	0	0	3	0	0	0	0	0	1	1
<b>Avg. Days on Market</b>	529	0	0	54	0	0	0	0	0	120	196
<b>High Price</b>	\$ 28,500	\$ -	\$ -	\$ 73,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000
<b>Low Price</b>	\$ 28,500	\$ -	\$ -	\$ 65,000	\$ -	\$ -	\$ -	\$ -	\$ -	\$ 74,000	\$ 22,000
	Percent Change from Previous Year										
	2021	2020	2019	2018	2017	2016	2015	2014	2013	2012	2011
<b>Average Price</b>	None	None	None	None	None	None	None	None	-100%	236%	None
<b>Median Price</b>	None	None	None	None	None	None	None	None	-100%	236%	None
<b>Total Volume</b>	None	None	None	None	None	None	None	None	-100%	236%	None
<b>Number Sold</b>	None	None	None	None	None	None	None	None	-100%	0%	None
<b>Avg. Days on Market</b>	None	None	None	None	None	None	None	None	-100%	-39%	None
<b>High Price</b>	None	None	None	None	None	None	None	None	-100%	236%	None
<b>Low Price</b>	None	None	None	None	None	None	None	None	-100%	236%	None

\*\*La Plata County Combined statistics includes: Durango, Bayfield, Breen, Hesperus, Igancio, Kline, Marvel, Red Mesa and Vallecto.

This information is provided by the Multiple Listing Service of the Durango Area Association of REALTORS, Inc. and is based on MLS statistics only. Data maintained is deemed reliable but not guaranteed, and may not reflect all real estate activity.

# Current Year-To-Date Comparison - Residential (1st & 2nd Qtr.)

2020- 2021

	2020 Year To Date(1st and 2nd Quarter)									
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Dgo. Mtn. Homes	Durango Condo/Twnhm	Bayfield Condo/Twnhm	Dgo. Mtn. Condo/Twnhm	Land 1-10 Acres
<b>Average Price</b>	\$ 578,282	\$ 331,748	\$ 506,673	\$ 579,620	\$ 383,875	\$ 1,006,703	\$ 338,689	\$ 275,000	\$ 404,377	\$ 148,285
<b>Median Price</b>	\$ 499,000	\$ 330,000	\$ 459,900	\$ 526,250	\$ 338,000	\$ 810,000	\$ 330,000	\$ 275,000	\$ 230,000	\$ 95,000
<b>Total Volume</b>	\$ 47,419,144	\$ 11,611,200	\$ 110,961,390	\$ 84,624,590	\$ 20,345,400	\$ 13,087,143	\$ 26,417,782	\$ 550,000	\$ 12,535,700	\$ 3,114,000
<b>Number Sold</b>	82	35	219	146	53	13	78	2	31	21
<b>Avg. Days on Market</b>	143	101	146	168	106	164	147	86	112	203
<b>High Price</b>	\$ 1,870,000	\$ 485,000	\$ 1,700,000	\$ 1,549,000	\$ 1,700,000	\$ 2,350,000	\$ 725,000	\$ 275,000	\$ 1,700,000	\$ 750,000
<b>Low Price</b>	\$ 283,000	\$ 186,000	\$ 118,500	\$ 157,100	\$ 182,000	\$ 485,000	\$ 114,000	\$ 275,000	\$ 83,000	\$ 12,500
	2021 Year To Date (1st and 2nd quarter)									
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Dgo. Mtn. Homes	Durango Condo/Twnhm	Bayfield Condo/Twnhm	Dgo. Mtn. Condo/Twnhm	Land 1-10 Acres
<b>Average Price</b>	\$ 739,539	\$ 373,731	\$ 670,628	\$ 758,128	\$ 474,619	\$ 1,222,691	\$ 412,646	\$ 247,455	\$ 455,221	\$ 170,119
<b>Median Price</b>	\$ 650,000	\$ 385,000	\$ 562,500	\$ 625,000	\$ 410,000	\$ 1,160,000	\$ 390,000	\$ 231,000	\$ 448,000	\$ 110,000
<b>Total Volume</b>	\$ 70,256,241	\$ 9,717,026	\$ 221,307,393	\$ 174,369,523	\$ 34,647,220	\$ 22,008,450	\$ 44,565,850	\$ 1,732,190	\$ 31,865,498	\$ 19,223,550
<b>Number Sold</b>	95	26	330	230	73	18	108	7	70	113
<b>Avg. Days on Market</b>	92	63	99	102	87	134	89	81	81	171
<b>High Price</b>	\$ 1,999,000	\$ 605,000	\$ 6,500,000	\$ 6,500,000	\$ 1,275,000	\$ 2,160,000	\$ 820,000	\$ 280,540	\$ 1,125,000	\$ 1,892,100
<b>Low Price</b>	\$ 315,000	\$ 116,000	\$ 50,000	\$ 50,000	\$ 187,000	\$ 383,000	\$ 111,000	\$ 219,900	\$ 80,000	\$ 8,500
	Year To Date Difference from Previous Year									
	Durango In-Town	Bayfield In-Town	LaPlata Cntry. Combined	Durango Country	Bayfield Country	Dgo. Mtn. Homes	Durango Condo/Twnhm	Bayfield Condo/Twnhm	Dgo. Mtn. Condo/Twnhm	Land 1-10 Acres
<b>Average Price</b>	27.89%	12.66%	32.36%	30.80%	23.64%	21.45%	21.84%	-10.02%	12.57%	14.72%
<b>Median Price</b>	30.26%	16.67%	22.31%	18.76%	21.30%	43.21%	18.18%	-16.00%	94.78%	15.79%
<b>Total Volume</b>	48.16%	-16.31%	99.45%	106.05%	70.30%	68.17%	68.70%	214.94%	154.20%	517.33%
<b>Number Sold</b>	15.85%	-25.71%	50.68%	57.53%	37.74%	38.46%	38.46%	250.00%	125.81%	438.10%
<b>Avg. Days on Market</b>	-35.66%	-37.62%	-32.19%	-39.29%	-17.92%	-18.29%	-39.46%	-5.81%	-27.68%	-15.76%
<b>High Price</b>	6.90%	24.74%	282.35%	319.63%	-25.00%	-8.09%	13.10%	2.01%	-33.82%	152.28%
<b>Low Price</b>	11.31%	-37.63%	-57.81%	-68.17%	2.75%	-21.03%	-2.63%	-20.04%	-3.61%	-32.00%